



REALTOR® Services Corp.

## LISTING AND SALES SUMMARY September 2024

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Aug 2024	Sep 2024	% +/-	Sep 2023	% +/-	Aug 2024	Sep 2024	% +/-	Sep 2023	% +/-
<b>SINGLE FAMILY/PATIO HOMES:</b>										
New Listings	1,605	1,331	(17.1)	1,243	7.1	1,412	1,213	(14.1)	1,135	6.9
Sales	1,064	933	(12.3)	1,008	(7.4)	962	832	(13.5)	904	(8.0)
Ave. Sales Price	\$558,409	\$535,023	(4.2)	\$540,882	(1.1)	\$547,475	\$527,221	(3.7)	\$533,446	(1.2)
Median Sales Price	\$490,000	\$485,000	(1.0)	\$475,000	2.1	\$475,000	\$470,000	(1.1)	\$468,250	0.4
Total Active	3,320	3,392	2.2	2,484	36.6	2,755	2,834	2.9	2,049	38.3
Months Supply	3.1	3.6	(0.2)	2.5	(4.9)	2.9	3.4	(0.2)	2.3	(4.8)
<b>CONDO/TOWNHOMES:</b>										
New Listings	249	250	0.4	186	34.4	226	238	5.3	159	49.7
Sales	157	140	(10.8)	131	6.9	141	113	(19.9)	117	(3.4)
Ave. Sale Price	\$364,968	\$385,706	5.7	\$369,467	4.4	\$355,864	\$369,080	3.7	\$357,413	3.3
Median Sale Price	\$347,200	\$370,000	6.6	\$350,000	5.7	\$335,000	\$340,000	1.5	\$335,000	1.5
Total Active	597	627	5.0	366	71.3	510	554	8.6	272	103.7
Months Supply	3.8	4.5	(0.5)	2.8	10.4	3.6	4.9	(0.4)	2.3	(30.3)
<b>CUMULATIVE YTD SUMMARY</b>										
	Jan-Sep 2024			Jan-Sep 2023			Jan-Sep 2024		Jan-Sep 2023	
<b>SINGLE FAMILY/PATIO HOMES:</b>										
New Listings	13,176			12,225			11,751		11,045	
Sales	8,734			9,402			7,738		8,485	
Ave. Sales Price	\$548,340			\$536,337			\$539,047		\$528,521	
Volume	\$4,789,201,560			\$5,042,640,474			\$4,171,145,686		\$4,484,500,685	
<b>CONDO/TOWNHOMES:</b>										
New Listings	2,212			1,871			1,964		1,586	
Sales	1,315			1,375			1,095		1,195	
Ave. Sales Price	\$373,991			\$367,878			\$357,147		\$351,221	
Volume	\$491,798,165			\$505,832,250			\$391,075,965		\$419,709,095	

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## Monthly Sales Activity September 2024

1 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
<b>SINGLE FAMILY/PATIO</b>	<b>933</b>	<b>81.8</b>	<b>499,176,489</b>	<b>87.8</b>	<b>485,000</b>	<b>535,023</b>	<b>489,000</b>	<b>98.9</b>	<b>44.0</b>
<b>El Paso County</b>	<b>735</b>	<b>64.4</b>	<b>398,142,648</b>	<b>70.0</b>	<b>485,000</b>	<b>541,690</b>	<b>489,000</b>	<b>99.2</b>	<b>40.0</b>
<b>Teller County</b>	<b>59</b>	<b>5.2</b>	<b>31,029,300</b>	<b>5.5</b>	<b>526,000</b>	<b>525,920</b>	<b>540,000</b>	<b>97.7</b>	<b>63.0</b>
Adams	6	0.5	3,115,500	0.5	530,000	519,250	537,500	100.1	33.0
Arapahoe	5	0.4	3,170,000	0.6	620,000	634,000	620,000	97.1	49.0
Conejos	1	0.1	165,000	0.0	165,000	165,000	165,000	100.0	169.0
Custer	1	0.1	550,000	0.1	550,000	550,000	550,000	100.0	7.0
Denver	1	0.1	350,000	0.1	350,000	350,000	350,000	100.0	4.0
Douglas	23	2.0	18,375,371	3.2	744,000	798,929	795,000	97.9	49.0
Elbert	8	0.7	4,389,900	0.8	535,000	548,737	555,000	99.5	44.0
Fremont	12	1.1	5,442,750	1.0	454,500	453,562	454,500	98.0	77.0
Jefferson	2	0.2	2,365,000	0.4	1,182,500	1,182,500	1,235,000	96.6	37.0
Larimer	1	0.1	489,000	0.1	489,000	489,000	489,000	100.0	0.0
Lincoln	1	0.1	600,000	0.1	600,000	600,000	625,000	96.0	24.0
Otero	1	0.1	225,000	0.0	225,000	225,000	240,000	93.8	13.0
Park	6	0.5	3,250,500	0.6	450,000	541,750	497,000	95.3	98.0
Prowers	1	0.1	225,130	0.0	225,130	225,130	288,000	78.2	99.0
Pueblo	69	6.0	26,906,390	4.7	349,000	389,947	349,900	98.5	63.0
Weld	1	0.1	385,000	0.1	385,000	385,000	389,000	99.0	44.0
<b>CONDO/TOWNHOME</b>	<b>140</b>	<b>12.3</b>	<b>53,998,910</b>	<b>9.5</b>	<b>370,000</b>	<b>385,706</b>	<b>372,388</b>	<b>98.7</b>	<b>63.0</b>
<b>El Paso County</b>	<b>127</b>	<b>11.1</b>	<b>48,344,910</b>	<b>8.5</b>	<b>370,000</b>	<b>380,668</b>	<b>370,000</b>	<b>98.7</b>	<b>55.0</b>
<b>Teller County</b>	<b>7</b>	<b>0.6</b>	<b>2,957,500</b>	<b>0.5</b>	<b>499,000</b>	<b>422,500</b>	<b>499,000</b>	<b>100.0</b>	<b>207.0</b>
Denver	3	0.3	1,574,000	0.3	555,000	524,666	565,000	97.2	57.0
Douglas	1	0.1	565,000	0.1	565,000	565,000	574,900	98.3	30.0
Fremont	1	0.1	232,500	0.0	232,500	232,500	235,000	98.9	36.0
Pueblo	1	0.1	325,000	0.1	325,000	325,000	325,000	100.0	47.0
<b>INCOME</b>	<b>9</b>	<b>0.8</b>	<b>3,325,900</b>	<b>0.6</b>	<b>415,000</b>	<b>369,544</b>	<b>415,000</b>	<b>93.7</b>	<b>55.0</b>
<b>VACANT LAND</b>	<b>55</b>	<b>4.8</b>	<b>8,969,066</b>	<b>1.6</b>	<b>72,000</b>	<b>163,073</b>	<b>75,000</b>	<b>94.3</b>	<b>124.0</b>
<b>El Paso County</b>	<b>21</b>	<b>1.8</b>	<b>5,232,000</b>	<b>0.9</b>	<b>140,000</b>	<b>249,142</b>	<b>144,900</b>	<b>96.0</b>	<b>171.0</b>
<b>Teller County</b>	<b>16</b>	<b>1.4</b>	<b>921,000</b>	<b>0.2</b>	<b>52,500</b>	<b>57,562</b>	<b>52,500</b>	<b>94.4</b>	<b>64.0</b>
Custer	1	0.1	62,000	0.0	62,000	62,000	65,900	94.1	20.0
Douglas	3	0.3	807,000	0.1	85,000	269,000	89,900	98.2	38.0
Fremont	1	0.1	31,500	0.0	31,500	31,500	39,900	78.9	40.0
Park	12	1.1	1,907,816	0.3	69,000	158,984	80,000	91.0	113.0
Pueblo	1	0.1	7,750	0.0	7,750	7,750	8,000	96.9	684.0
<b>FARM AND RANCH</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>
<b>COMMERCIAL</b>	<b>4</b>	<b>0.4</b>	<b>3,249,000</b>	<b>0.6</b>	<b>839,500</b>	<b>812,250</b>	<b>1,050,000</b>	<b>83.5</b>	<b>90.0</b>
<b>BUSINESS OP</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>
<b>Total</b>	<b>1141</b>	<b>100.0</b>	<b>568,719,365</b>	<b>100.0</b>	<b>450,000</b>	<b>498,439</b>	<b>459,900</b>	<b>98.6</b>	<b>50</b>

## Monthly Listing Activity September 2024

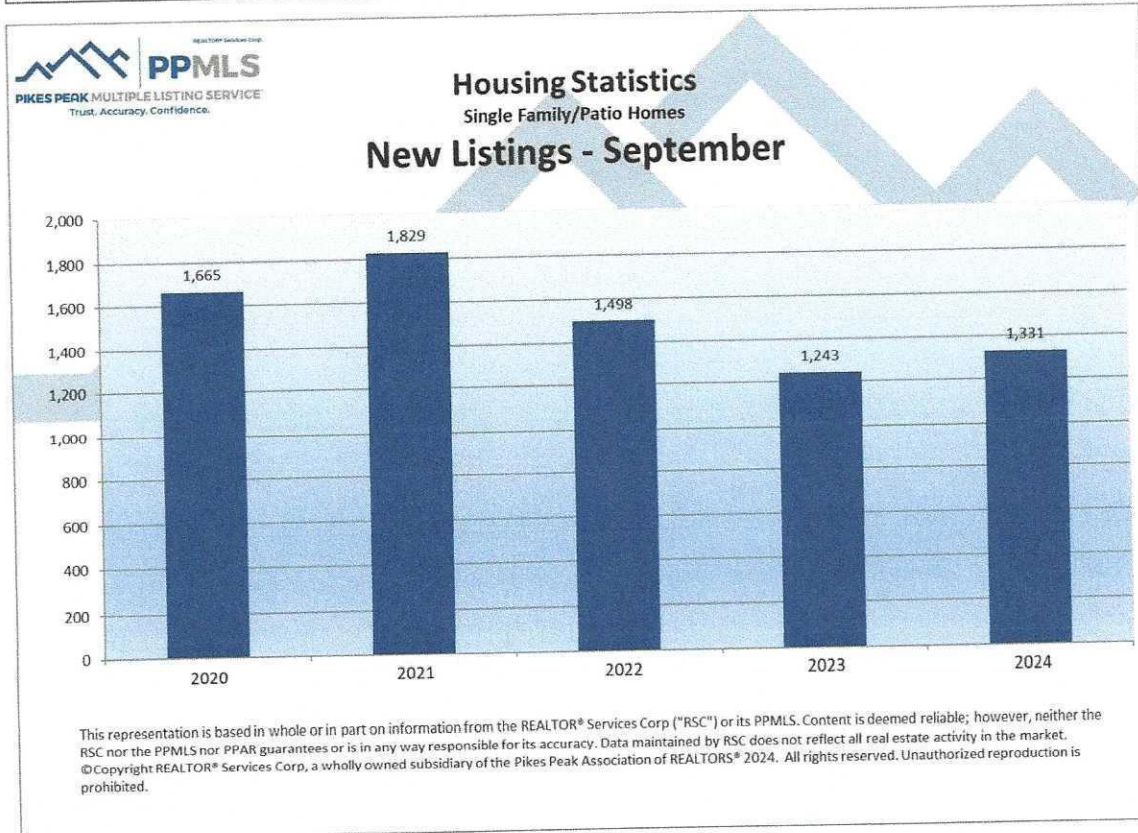
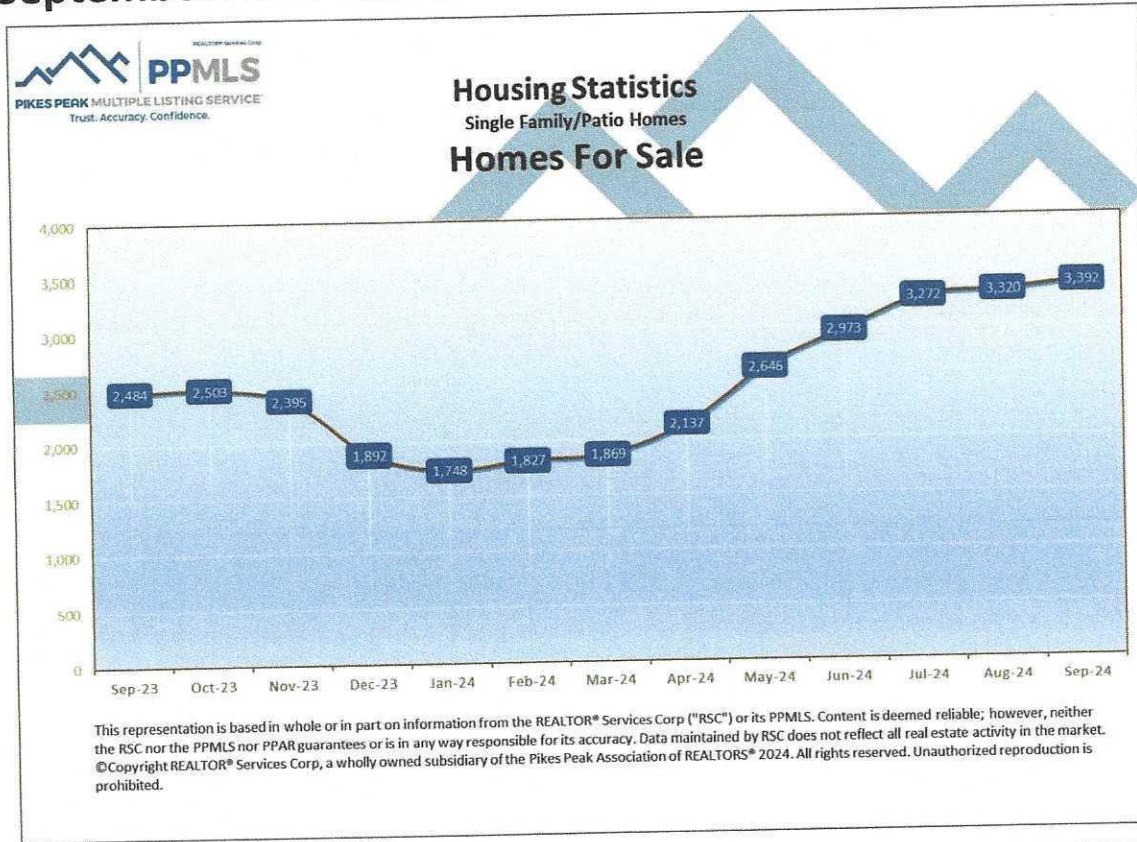
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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
<b>SINGLE FAMILY/PATIO</b>	<b>3,392</b>	<b>60.6</b>	<b>2,265,608,694</b>	<b>0</b>	<b>545,000</b>	<b>667,927</b>	<b>1,331</b>	<b>500,000</b>	<b>592,532</b>	<b>261</b>	<b>696</b>	<b>146</b>	<b>62</b>
<b>El Paso County</b>	<b>2,390</b>	<b>42.7</b>	<b>1,603,875,508</b>	<b>0.0</b>	<b>551,138</b>	<b>671,077</b>	<b>1,032</b>	<b>500,000</b>	<b>593,444</b>	<b>206</b>	<b>556</b>	<b>92</b>	<b>47</b>
<b>Teller County</b>	<b>326</b>	<b>5.8</b>	<b>217,246,210</b>	<b>0.0</b>	<b>549,450</b>	<b>666,399</b>	<b>71</b>	<b>539,900</b>	<b>608,162</b>	<b>20</b>	<b>31</b>	<b>12</b>	<b>2</b>
Adams	8	0.1	16,057,000	0.0	657,000	2,007,125	3	550,000	628,333	1	1	2	0
Alamosa	1	0.0	617,250	0.0	617,250	617,250	0	0	0	0	0	0	0
Arapahoe	9	0.2	5,128,990	0.0	495,000	569,887	3	485,000	484,333	3	5	0	0
Archuleta	1	0.0	378,000	0.0	378,000	378,000	1	378,000	378,000	0	0	0	0
Bent	1	0.0	90,000	0.0	90,000	90,000	0	0	0	0	0	0	0
Boulder	2	0.0	5,350,000	0.0	2,675,000	2,675,000	1	3,000,000	3,000,000	0	0	0	0
Broomfield	1	0.0	875,000	0.0	875,000	875,000	0	0	0	0	0	0	0
Chaffee	8	0.1	5,551,000	0.0	380,000	693,875	4	767,000	1,004,750	0	1	1	0
Cheyenne	1	0.0	275,000	0.0	275,000	275,000	1	275,000	275,000	0	0	0	0
Clear Creek	1	0.0	600,000	0.0	600,000	600,000	0	0	0	0	0	0	0
Conejos	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Costilla	2	0.0	1,055,000	0.0	527,500	527,500	1	400,000	400,000	0	1	0	1
Crowley	4	0.1	860,000	0.0	197,500	215,000	2	155,000	155,000	0	0	0	0
Custer	22	0.4	14,098,800	0.0	524,500	640,854	3	379,000	402,666	0	0	0	2
Denver	10	0.2	6,645,000	0.0	607,000	664,500	7	480,000	535,142	2	3	0	0
Douglas	102	1.8	125,412,314	0.0	887,000	1,229,532	34	810,185	1,139,302	5	15	5	1
Elbert	26	0.5	27,410,200	0.0	897,500	1,054,238	16	673,250	676,090	0	10	2	0
Fremont	79	1.4	40,935,898	0.0	459,000	518,175	27	449,900	448,355	4	8	5	1
Huerfano	8	0.1	8,952,800	0.0	504,950	1,119,100	2	382,450	382,450	1	0	2	0
Jefferson	14	0.3	11,654,900	0.0	763,500	832,492	10	763,500	870,600	0	3	0	0
Larimer	1	0.0	1,650,000	0.0	1,650,000	1,650,000	1	489,000	489,000	0	0	1	0
Las Animas	5	0.1	3,527,000	0.0	650,000	705,400	1	1,595,000	1,595,000	0	0	0	0
Lincoln	1	0.0	375,000	0.0	375,000	375,000	0	0	0	0	0	1	0
Moffat	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Otero	14	0.3	4,379,750	0.0	214,475	312,839	2	189,500	189,500	1	1	2	0
Ouray	1	0.0	1,475,000	0.0	1,475,000	1,475,000	0	0	0	0	0	0	0
Park	57	1.0	39,453,861	0.0	599,000	692,173	6	695,000	643,666	2	5	3	1
Prowers	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Pueblo	292	5.2	119,097,413	0.0	379,999	407,867	100	370,000	380,105	16	53	17	6
Saguache	1	0.0	86,800	0.0	86,800	86,800	1	86,800	86,800	0	0	0	0
Weld	3	0.1	2,180,000	0.0	550,000	726,666	1	505,000	505,000	0	1	1	0
Yuma	1	0.0	315,000	0.0	315,000	315,000	1	315,000	315,000	0	0	0	0
<b>CONDO/TOWNHOME</b>	<b>627</b>	<b>11.2</b>	<b>227,145,693</b>	<b>0</b>	<b>339,000</b>	<b>362,273</b>	<b>250</b>	<b>339,000</b>	<b>359,212</b>	<b>40</b>	<b>118</b>	<b>29</b>	<b>17</b>
<b>El Paso County</b>	<b>553</b>	<b>9.9</b>	<b>197,343,769</b>	<b>0.0</b>	<b>335,000</b>	<b>356,860</b>	<b>223</b>	<b>330,000</b>	<b>352,919</b>	<b>34</b>	<b>109</b>	<b>26</b>	<b>15</b>
<b>Teller County</b>	<b>25</b>	<b>0.4</b>	<b>9,235,000</b>	<b>0.0</b>	<b>359,000</b>	<b>369,400</b>	<b>3</b>	<b>319,000</b>	<b>318,000</b>	<b>2</b>	<b>3</b>	<b>0</b>	<b>0</b>



Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
<b>RENTALS</b>	286	5.1	626,065	0	2,200	2,189	151	2,195	2,133	11	0	14	34
<b>El Paso County</b>	269	4.8	590,235	0.0	2,200	2,194	138	2,195	2,145	9	0	12	29
<b>Teller County</b>	8	0.1	19,025	0.0	2,350	2,378	10	1,997	1,867	2	0	0	4
Arapahoe	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Douglas	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Fremont	1	0.0	2,595	0.0	2,595	2,595	1	2,595	2,595	0	0	0	0
Pueblo	8	0.1	14,210	0.0	1,847	1,776	2	2,347	2,347	0	0	1	0
<b>Total</b>	5,594	100.0	3,038,131,402	100	445,000	543,105	1,916	445,000	499,026	337	872	284	131

## September 2024 Charts

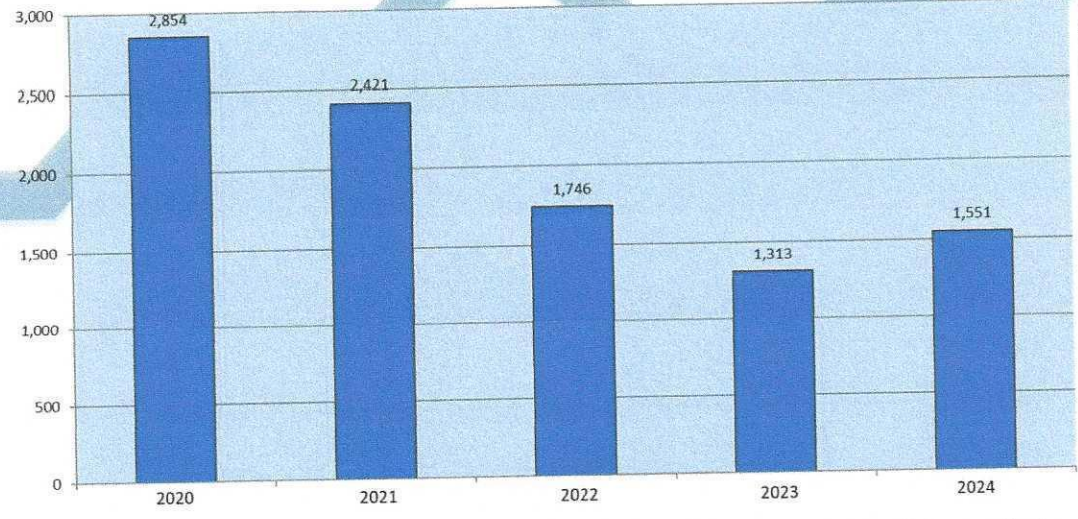


## Housing Statistics

### Single Family/Patio Homes

# Total Under Contract - September

(Total number of listings in PPMLS that are under contract/pending sale)



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## Housing Statistics

### Single Family/Patio Homes

# Average Days on Market

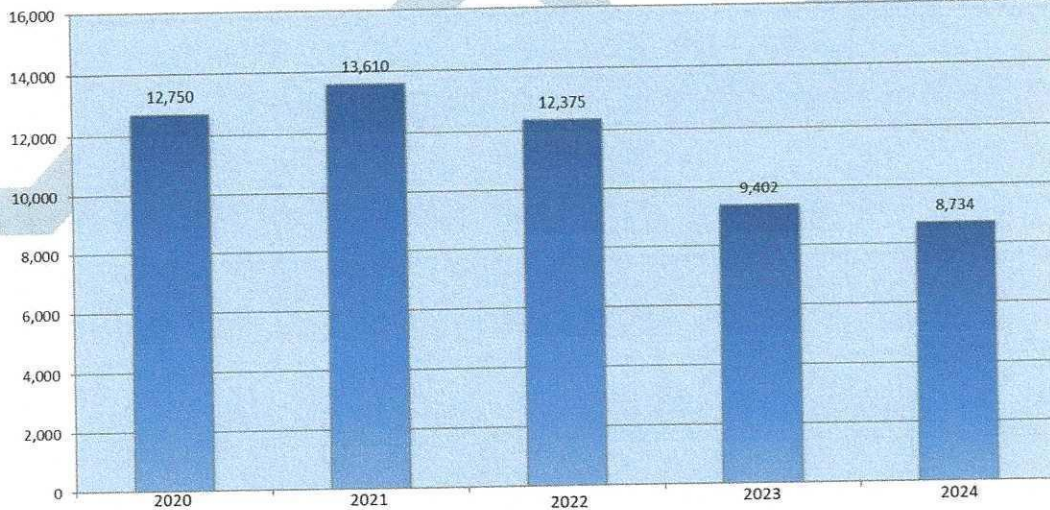


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## Housing Statistics

### Single Family/Patio Homes

# Total Sales YTD - September

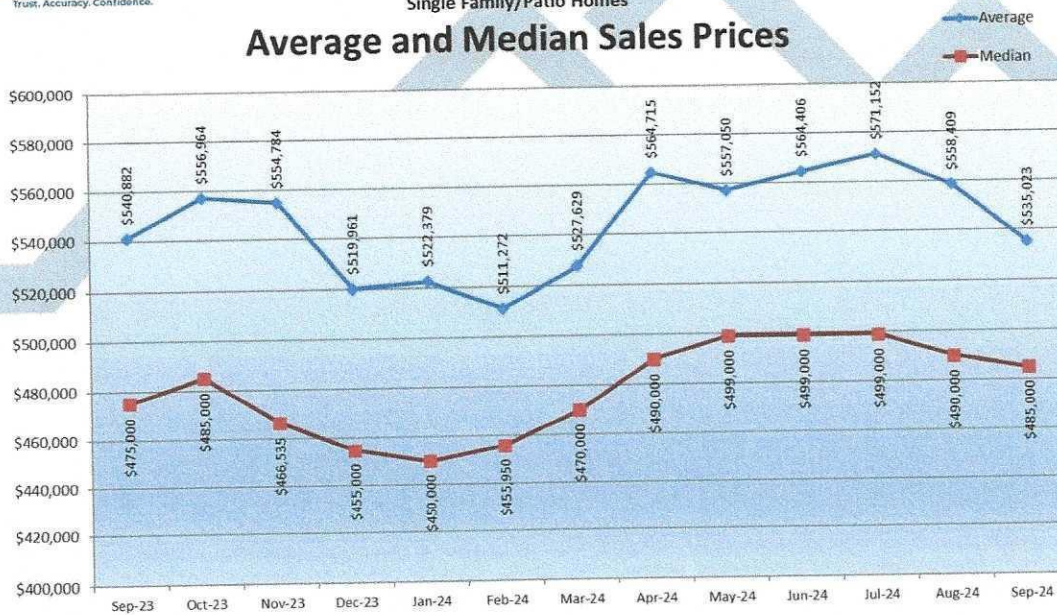


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## Housing Statistics

### Single Family/Patio Homes

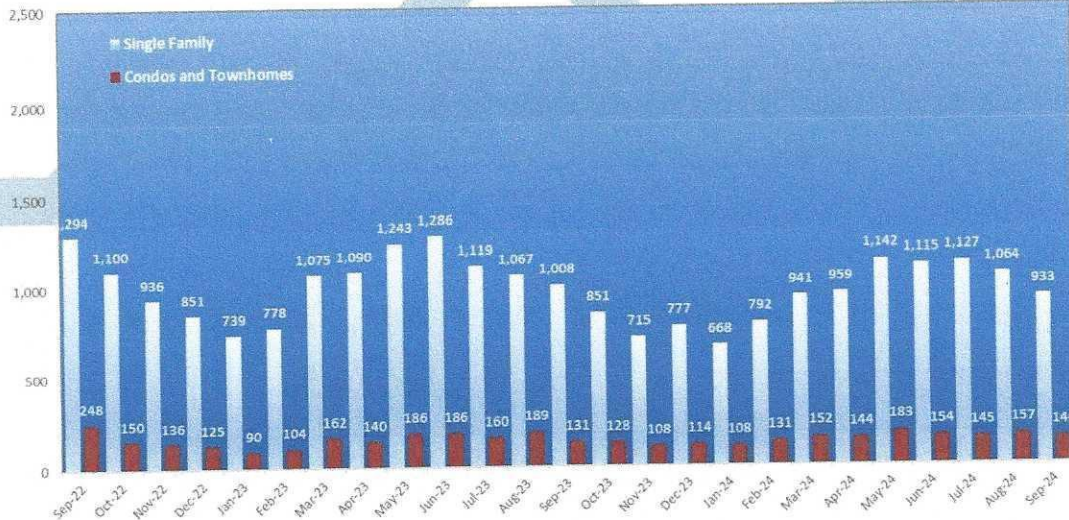
# Average and Median Sales Prices



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## Housing Statistics Residential Home Sales



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## Active/Sold Listing Analysis September 2024

### Active Listings Analysis Current as of 10/1/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>6</b>	<b>42</b>	<b>317</b>	<b>576</b>	<b>488</b>	<b>498</b>	<b>215</b>	<b>195</b>	<b>56</b>
Reductions	4	21	171	298	262	237	78	78	7
% With Reduction	33.30%	38.00%	40.00%	39.00%	43.40%	39.50%	28.80%	32.80%	12.50%
Avg Reduction %	8%	5.40%	2%	-0.60%	3.60%	2.20%	1.70%	3.20%	4%
<b>Teller County</b>	<b>7</b>	<b>14</b>	<b>48</b>	<b>68</b>	<b>52</b>	<b>70</b>	<b>32</b>	<b>26</b>	<b>9</b>
Reductions	4	11	17	39	18	27	9	7	0
% With Reduction	57.10%	50.00%	35.40%	42.60%	30.70%	36%	28.10%	23%	0%
Avg Reduction %	12.80%	3.90%	9.80%	2.50%	3.10%	3%	2.00%	4%	0%
<b>All Counties</b>	<b>68</b>	<b>144</b>	<b>472</b>	<b>761</b>	<b>610</b>	<b>667</b>	<b>303</b>	<b>280</b>	<b>90</b>

### Sold Listing Analysis - (September 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>2</b>	<b>17</b>	<b>149</b>	<b>230</b>	<b>143</b>	<b>124</b>	<b>37</b>	<b>32</b>	<b>1</b>
<b>Teller County</b>	<b>4</b>	<b>5</b>	<b>9</b>	<b>7</b>	<b>13</b>	<b>15</b>	<b>5</b>	<b>1</b>	<b>0</b>
<b>All Counties</b>	<b>18</b>	<b>45</b>	<b>184</b>	<b>256</b>	<b>178</b>	<b>159</b>	<b>50</b>	<b>42</b>	<b>1</b>

### Sold Listing Analysis - (August 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>7</b>	<b>28</b>	<b>153</b>	<b>240</b>	<b>164</b>	<b>161</b>	<b>53</b>	<b>49</b>	<b>4</b>
<b>Teller County</b>	<b>2</b>	<b>3</b>	<b>7</b>	<b>14</b>	<b>12</b>	<b>11</b>	<b>3</b>	<b>1</b>	<b>0</b>
<b>All Counties</b>	<b>18</b>	<b>56</b>	<b>195</b>	<b>285</b>	<b>187</b>	<b>189</b>	<b>69</b>	<b>61</b>	<b>4</b>

### Sold Listing Analysis - September 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>4</b>	<b>26</b>	<b>160</b>	<b>268</b>	<b>145</b>	<b>134</b>	<b>48</b>	<b>46</b>	<b>1</b>
<b>Teller County</b>	<b>1</b>	<b>7</b>	<b>9</b>	<b>6</b>	<b>11</b>	<b>5</b>	<b>6</b>	<b>2</b>	<b>0</b>
<b>All Counties</b>	<b>21</b>	<b>53</b>	<b>199</b>	<b>292</b>	<b>167</b>	<b>158</b>	<b>59</b>	<b>57</b>	<b>2</b>

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