



LISTING AND SALES SUMMARY August 2024

MONTHLY SUMMARY	All Homes					Existing Homes				
	Jul 2024	Aug 2024	% +/-	Aug 2023	% +/-	Jul 2024	Aug 2024	% +/-	Aug 2023	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,640	1,605	(2.1)	1,407	14.1	1,451	1,412	(2.7)	1,278	10.5
Sales	1,127	1,064	(5.6)	1,067	(0.3)	998	962	(3.6)	998	(3.6)
Ave. Sales Price	\$571,152	\$558,409	(2.2)	\$553,959	0.8	\$567,039	\$547,475	(3.5)	\$551,408	(0.7)
Median Sales Price	\$499,000	\$490,000	(1.8)	\$480,000	2.1	\$490,000	\$475,000	(3.1)	\$475,000	0.0
Total Active	3,273	3,320	1.4	2,420	37.2	2,739	2,755	0.6	1,972	39.7
Months Supply	2.9	3.1	(0.3)	2.3	(132.3)	2.7	2.9	(0.2)	2.0	(11.0)
CONDO/TOWNHOMES:										
New Listings	246	249	1.2	230	8.3	218	226	3.7	208	8.7
Sales	145	157	8.3	189	(16.9)	125	141	12.8	160	(11.9)
Ave. Sale Price	\$381,437	\$364,968	(4.3)	\$361,131	1.1	\$370,893	\$355,864	(4.1)	\$340,184	4.6
Median Sale Price	\$354,900	\$347,200	(2.2)	\$347,500	(0.1)	\$338,000	\$335,000	(0.9)	\$332,250	0.8
Total Active	596	597	0.2	352	69.6	502	510	1.6	264	93.2
Months Supply	4.1	3.8	0.0	1.9	(4.1)	4.0	3.6	0.1	1.7	(7.8)
CUMULATIVE YTD SUMMARY										
	Jan-Aug 2024			Jan-Aug 2023		Jan-Aug 2024			Jan-Aug 2023	
SINGLE FAMILY/PATIO HOMES:										
New Listings	11,847			10,987		10,541			9,914	
Sales	7,802			8,395		6,907			7,582	
Ave. Sales Price	\$549,910			\$535,764		\$540,448			\$527,904	
Volume	\$4,290,397,820			\$4,497,738,780		\$3,732,874,336			\$4,002,568,128	
CONDO/TOWNHOMES:										
New Listings	1,963			1,685		1,727			1,427	
Sales	1,175			1,243		982			1,077	
Ave. Sales Price	\$372,595			\$367,753		\$355,774			\$350,582	
Volume	\$437,799,125			\$457,116,979		\$349,370,068			\$377,576,814	

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Monthly Sales Activity August 2024

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1064	81.4	594,147,709	87.9	490,000	558,409	494,999	99.2	38.0
El Paso County	859	65.7	489,504,509	72.4	500,000	569,853	499,990	99.3	34.0
Teller County	53	4.1	27,389,500	4.1	500,000	516,783	500,000	98.4	61.0
Adams	3	0.2	1,337,700	0.2	406,500	445,900	399,000	109.0	22.0
Arapahoe	7	0.5	4,639,000	0.7	660,000	662,714	675,000	100.5	17.0
Boulder	1	0.1	545,000	0.1	545,000	545,000	545,000	100.0	2.0
Chaffee	1	0.1	710,000	0.1	710,000	710,000	749,000	94.8	156.0
Costilla	1	0.1	270,000	0.0	270,000	270,000	270,000	100.0	39.0
Custer	4	0.3	2,212,500	0.3	557,000	553,125	557,000	98.8	27.0
Denver	2	0.2	1,243,250	0.2	621,625	621,625	590,000	105.0	50.0
Douglas	25	1.9	22,196,650	3.3	888,000	887,866	899,000	98.3	45.0
Elbert	3	0.2	1,995,000	0.3	720,000	665,000	723,999	98.8	34.0
Fremont	25	1.9	10,272,300	1.5	375,000	410,892	370,000	98.4	84.0
Jefferson	1	0.1	1,787,500	0.3	1,787,500	1,787,500	1,825,000	97.9	21.0
Lincoln	1	0.1	183,300	0.0	183,300	183,300	172,000	106.6	163.0
Logan	1	0.1	375,000	0.1	375,000	375,000	375,000	100.0	1.0
Mesa	1	0.1	482,000	0.1	482,000	482,000	487,000	99.0	46.0
Otero	1	0.1	250,000	0.0	250,000	250,000	240,000	104.2	32.0
Park	5	0.4	3,250,000	0.5	540,000	650,000	550,000	91.3	40.0
Pueblo	69	5.3	24,989,500	3.7	360,000	362,166	369,900	98.8	53.0
Weld	1	0.1	515,000	0.1	515,000	515,000	510,000	101.0	28.0
CONDO/TOWNHOME	157	12.0	57,300,006	8.5	347,200	364,968	350,000	98.3	49.0
El Paso County	144	11.0	52,306,106	7.7	345,550	363,236	349,950	98.3	47.0
Teller County	5	0.4	2,279,000	0.3	535,000	455,800	539,900	98.5	73.0
Arapahoe	1	0.1	235,500	0.0	235,500	235,500	245,000	96.1	59.0
Denver	3	0.2	808,400	0.1	275,000	269,466	300,000	96.1	75.0
Douglas	2	0.2	950,000	0.1	475,000	475,000	475,000	99.7	36.0
Jefferson	1	0.1	415,000	0.1	415,000	415,000	419,900	98.8	19.0
Pueblo	1	0.1	306,000	0.0	306,000	306,000	319,900	95.7	179.0
INCOME	17	1.3	12,233,750	1.8	640,000	719,632	670,000	96.4	41.0
VACANT LAND	66	5.0	10,247,329	1.5	115,500	155,262	120,500	94.0	102.0
El Paso County	24	1.8	4,993,929	0.7	190,000	208,080	217,500	93.4	138.0
Teller County	19	1.5	1,281,000	0.2	50,000	67,421	55,000	92.2	48.0
Chaffee	1	0.1	475,000	0.1	475,000	475,000	595,000	79.8	155.0
Douglas	2	0.2	1,240,000	0.2	620,000	620,000	620,000	100.0	16.0
Elbert	1	0.1	240,000	0.0	240,000	240,000	249,000	96.4	117.0
Fremont	2	0.2	170,000	0.0	85,000	85,000	95,450	89.9	153.0
Gunnison	1	0.1	115,000	0.0	115,000	115,000	115,000	100.0	195.0
Lincoln	1	0.1	54,900	0.0	54,900	54,900	54,900	100.0	1.0
Park	12	0.9	1,472,000	0.2	83,750	122,666	88,500	97.6	129.0
Pueblo	3	0.2	205,500	0.0	37,500	68,500	40,000	93.9	47.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0
COMMERCIAL	3	0.2	2,220,000	0.3	895,000	740,000	895,000	95.8	68.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1307	100.0	676,148,794	100.0	462,714	517,328	465,000	98.7	43

Monthly Listing Activity August 2024

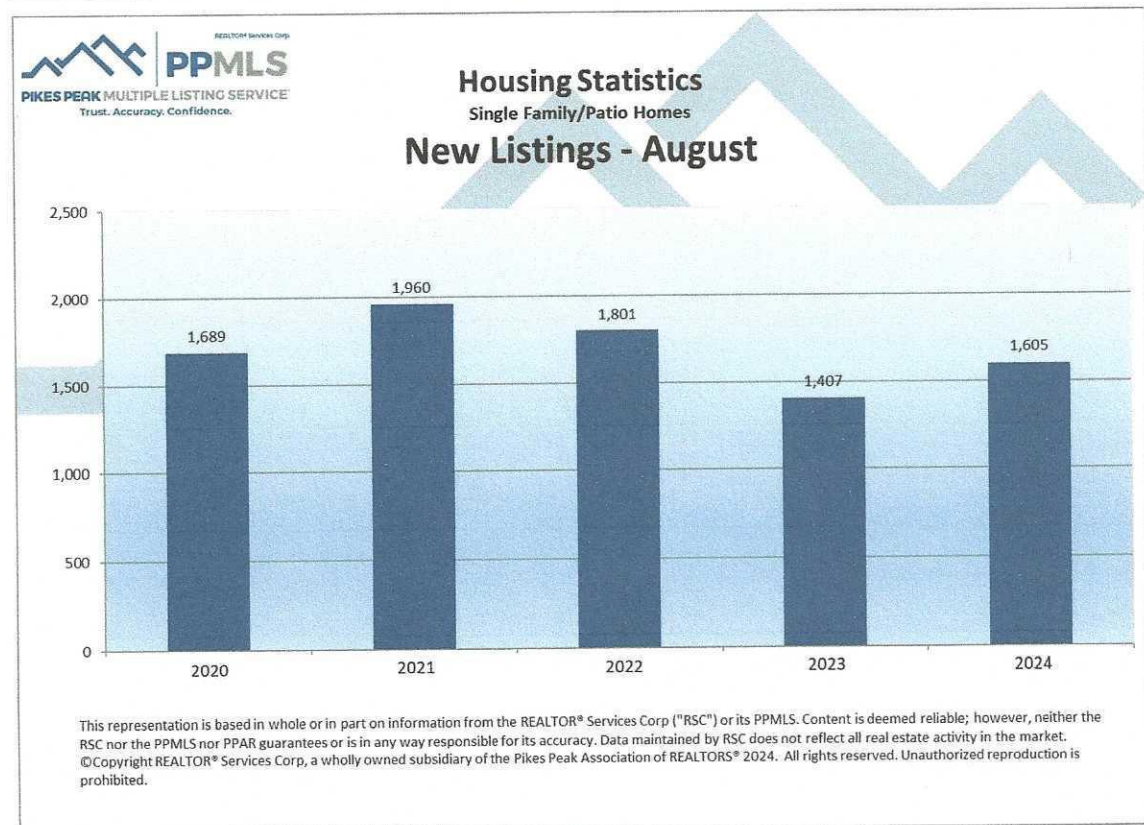
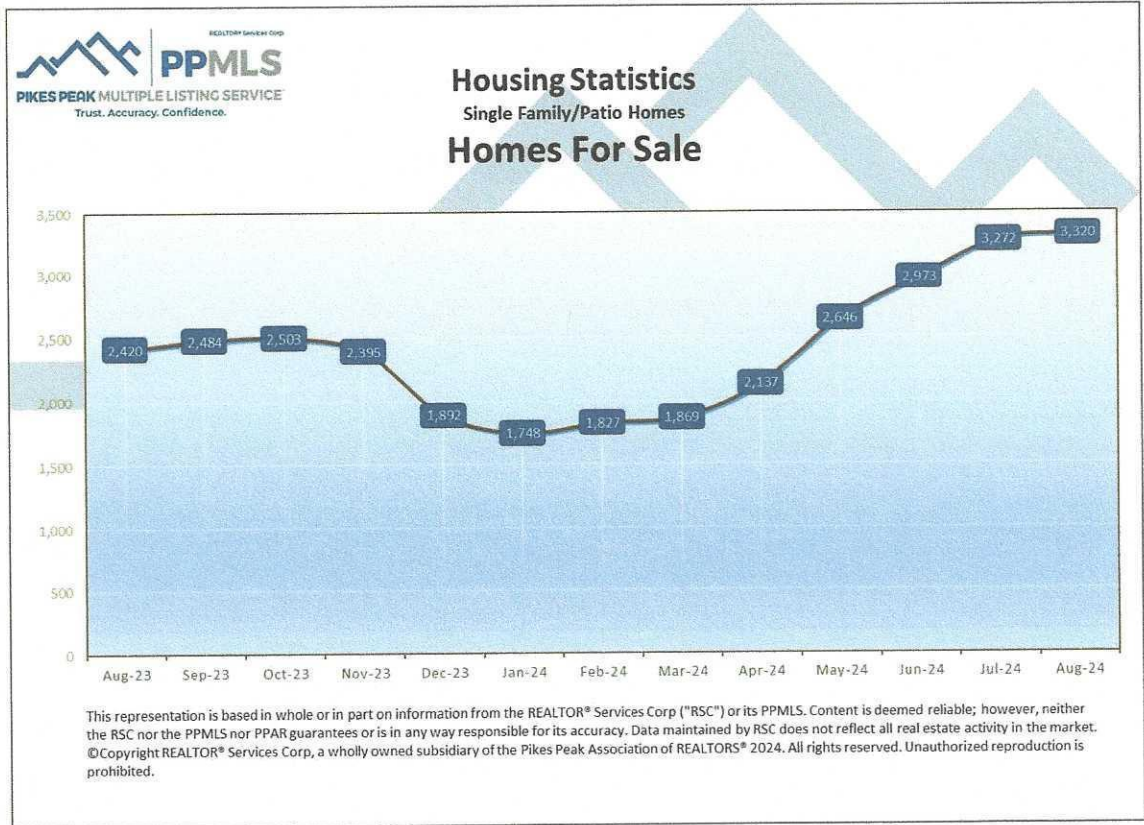
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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,320	59.6	2,238,424,069	0	546,408	674,224	1,605	499,000	580,397	306	799	159	92
El Paso County	2,323	41.7	1,588,133,262	0.0	555,000	683,656	1,240	499,900	580,907	225	647	90	68
Teller County	320	5.7	211,970,795	0.0	549,500	662,408	99	525,000	610,011	25	38	14	5
Adams	9	0.2	16,492,500	0.0	584,500	1,832,500	5	510,000	504,600	0	4	2	0
Alamosa	1	0.0	629,900	0.0	629,900	629,900	0	0	0	0	0	0	0
Arapahoe	12	0.2	8,113,999	0.0	666,500	676,166	7	638,500	699,071	0	5	0	1
Bent	1	0.0	100,000	0.0	100,000	100,000	0	0	0	0	0	0	0
Boulder	1	0.0	1,950,000	0.0	1,950,000	1,950,000	1	545,000	545,000	0	1	0	0
Broomfield	1	0.0	880,000	0.0	880,000	880,000	1	880,000	880,000	0	0	0	0
Chaffee	10	0.2	5,520,000	0.0	484,500	552,000	2	429,000	429,000	1	0	2	0
Cheyenne	1	0.0	190,000	0.0	190,000	190,000	0	0	0	0	0	0	0
Clear Creek	1	0.0	600,000	0.0	600,000	600,000	0	0	0	0	0	0	0
Costilla	3	0.1	1,774,000	0.0	600,000	591,333	1	600,000	600,000	0	1	0	0
Crowley	4	0.1	910,000	0.0	215,000	227,500	0	0	0	0	0	0	0
Custer	23	0.4	15,288,600	0.0	519,000	664,721	5	465,000	587,600	1	0	2	1
Denver	7	0.1	4,997,000	0.0	699,000	713,857	2	805,000	805,000	1	2	0	0
Douglas	94	1.7	115,388,603	0.0	909,082	1,227,538	36	917,400	1,173,573	6	18	8	6
Elbert	25	0.4	24,818,884	0.0	809,000	992,755	12	687,250	719,658	3	7	3	1
Fremont	82	1.5	45,636,974	0.0	464,450	556,548	32	392,500	465,096	7	12	6	0
Huerfano	7	0.1	6,010,800	0.0	360,000	858,685	0	0	0	0	0	1	0
Jefferson	9	0.2	6,572,800	0.0	695,000	730,311	4	575,000	594,975	2	1	1	0
Larimer	2	0.0	4,620,000	0.0	2,310,000	2,310,000	0	0	0	0	0	0	0
Las Animas	4	0.1	1,932,000	0.0	460,000	483,000	1	214,000	214,000	0	0	1	0
Lincoln	3	0.1	1,274,900	0.0	399,900	424,966	1	325,000	325,000	0	0	0	0
Moffat	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Otero	13	0.2	4,320,300	0.0	235,000	332,330	6	344,000	385,983	1	1	0	1
Ouray	1	0.0	1,475,000	0.0	1,475,000	1,475,000	0	0	0	0	0	0	0
Park	64	1.1	43,421,961	0.0	594,000	678,468	18	471,500	721,868	1	7	5	1
Prowers	1	0.0	288,000	0.0	288,000	288,000	0	0	0	0	0	0	0
Pueblo	294	5.3	120,688,791	0.0	387,000	410,506	131	369,000	393,809	33	55	23	8
Saguache	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Weld	3	0.1	3,925,000	0.0	1,125,000	1,308,333	1	389,000	389,000	0	0	0	0
CONDO/TOWNHOME	597	10.7	222,065,427	0	349,900	371,968	249	345,000	374,285	39	126	18	14
El Paso County	537	9.6	198,076,527	0.0	346,999	368,857	228	346,500	372,386	36	109	14	11
Teller County	24	0.4	9,377,600	0.0	406,000	390,733	7	400,000	400,928	1	8	1	0
Adams	3	0.1	909,000	0.0	290,000	303,000	2	310,000	310,000	0	0	0	0
Arapahoe	4	0.1	1,440,000	0.0	332,500	360,000	1	295,000	295,000	0	0	0	2
Denver	9	0.2	3,493,200	0.0	361,200	388,133	3	361,200	396,733	2	3	1	1

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Douglas	7	0.1	4,046,500	0.0	505,000	578,071	3	675,000	590,000	0	1	2	0
Fremont	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Grand	1	0.0	839,900	0.0	839,900	839,900	0	0	0	0	0	0	0
Jefferson	1	0.0	589,900	0.0	589,900	589,900	0	0	0	0	0	0	0
Larimer	2	0.0	796,900	0.0	398,450	398,450	0	0	0	0	0	0	0
Pueblo	9	0.2	2,495,900	0.0	217,500	277,322	4	207,450	215,575	0	4	0	0
Summit	0	0.0	0	0.0	0	0	1	749,000	749,000	0	0	0	0
INCOME	132	2.4	97,260,874	0	596,900	736,824	41	550,000	690,582	7	10	7	5
VACANT LAND	1,070	19.2	313,465,721	0	129,900	292,958	174	107,000	253,033	18	47	54	4
El Paso County	422	7.6	190,404,818	0.0	235,000	451,196	60	224,950	377,568	8	17	23	1
Teller County	235	4.2	40,237,600	0.0	50,000	171,223	49	65,000	114,461	5	11	14	1
Adams	2	0.0	528,000	0.0	264,000	264,000	0	0	0	0	0	1	0
Alamosa	1	0.0	50,000	0.0	50,000	50,000	0	0	0	0	0	1	0
Archuleta	1	0.0	95,000	0.0	95,000	95,000	0	0	0	0	0	0	0
Chaffee	2	0.0	808,000	0.0	404,000	404,000	1	449,000	449,000	0	0	0	0
Clear Creek	5	0.1	1,087,699	0.0	66,900	217,539	1	699,999	699,999	0	0	0	0
Conejos	2	0.0	124,000	0.0	62,000	62,000	0	0	0	0	0	0	0
Costilla	9	0.2	213,640	0.0	15,000	23,737	0	0	0	0	0	2	0
Crowley	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Custer	35	0.6	6,012,300	0.0	175,000	171,780	1	225,000	225,000	0	0	1	0
Delta	1	0.0	294,000	0.0	294,000	294,000	0	0	0	0	0	0	0
Douglas	39	0.7	9,088,400	0.0	110,000	233,035	8	429,000	521,925	0	2	2	1
Elbert	36	0.6	12,566,094	0.0	201,000	349,058	2	1,200,597	1,200,597	0	0	0	1
Fremont	28	0.5	6,030,398	0.0	155,000	215,371	4	117,450	108,700	1	2	1	0
Gilpin	1	0.0	2,750,000	0.0	2,750,000	2,750,000	1	2,750,000	2,750,000	0	0	0	0
Grand	1	0.0	200,000	0.0	200,000	200,000	1	200,000	200,000	0	0	0	0
Gunnison	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Huerfano	17	0.3	2,039,100	0.0	55,000	119,947	1	25,000	25,000	1	0	0	0
Jefferson	3	0.1	759,900	0.0	139,900	253,300	0	0	0	0	0	0	0
Lake	2	0.0	100,000	0.0	50,000	50,000	1	65,000	65,000	0	0	0	0
Larimer	1	0.0	229,500	0.0	229,500	229,500	0	0	0	0	0	0	0
Las Animas	3	0.1	260,000	0.0	80,000	86,666	2	97,500	97,500	0	0	1	0
Lincoln	6	0.1	1,684,000	0.0	255,000	280,666	1	720,000	720,000	0	1	0	0
Park	102	1.8	26,746,746	0.0	57,000	262,223	23	39,000	92,860	1	9	3	0
Pueblo	114	2.0	11,065,328	0.0	40,000	97,064	18	40,750	71,605	2	4	4	0
Saguache	1	0.0	16,198	0.0	16,198	16,198	0	0	0	0	0	1	0
FARM AND RANCH	16	0.3	40,905,825	0	1,037,500	2,556,614	1	210,000	210,000	1	1	0	0
COMMERCIAL	133	2.4	113,994,936	0	649,900	857,104	22	547,000	743,647	2	3	15	2
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	305	5.5	677,490	0	2,200	2,221	218	2,247	2,252	13	0	5	17
El Paso County	284	5.1	631,960	0.0	2,222	2,225	198	2,245	2,235	12	0	5	13

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Teller County	10	0.2	23,400	0.0	2,175	2,340	14	2,425	2,450	1	0	0	3
Arapahoe	1	0.0	2,995	0.0	2,995	2,995	1	2,995	2,995	0	0	0	0
Douglas	2	0.0	6,675	0.0	3,337	3,337	2	3,337	3,337	0	0	0	0
Pueblo	8	0.1	12,460	0.0	1,410	1,557	3	1,300	1,483	0	0	0	1
Total	5,573	100.0	3,026,794,342	100	444,900	543,117	2,310	439,250	482,311	386	986	258	134

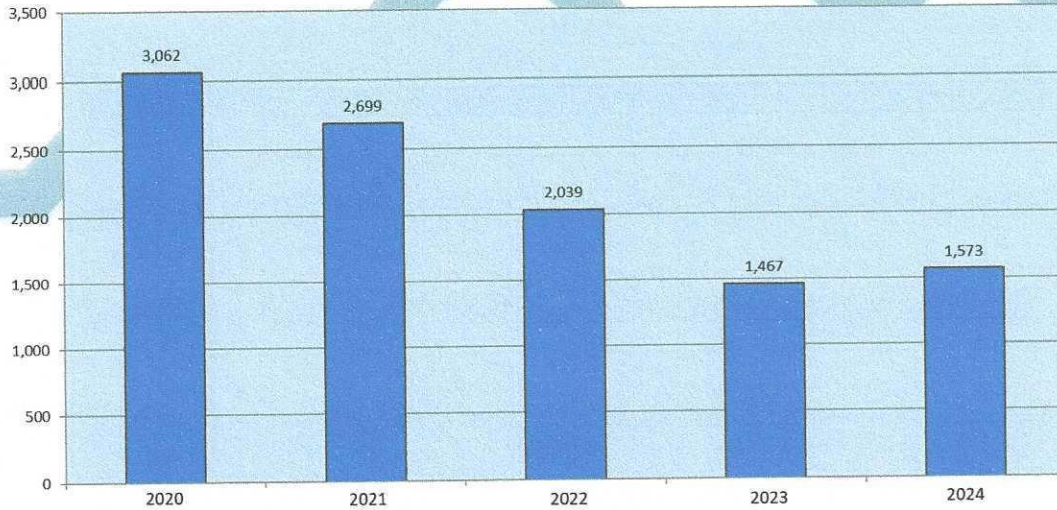
August 2024 Charts



Housing Statistics
 Single Family/Patio Homes

Total Under Contract - August

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics
 Single Family/Patio Homes

Average Days on Market

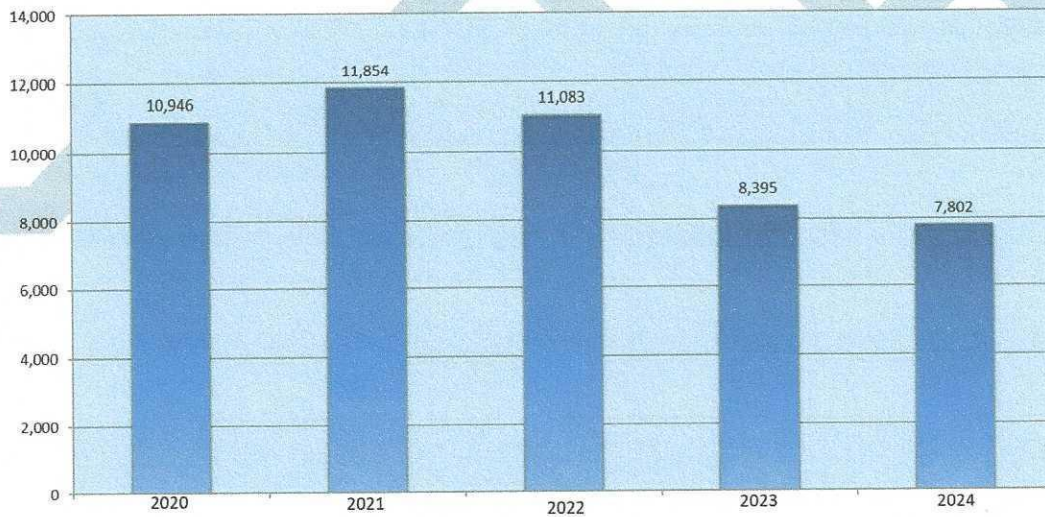


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - August

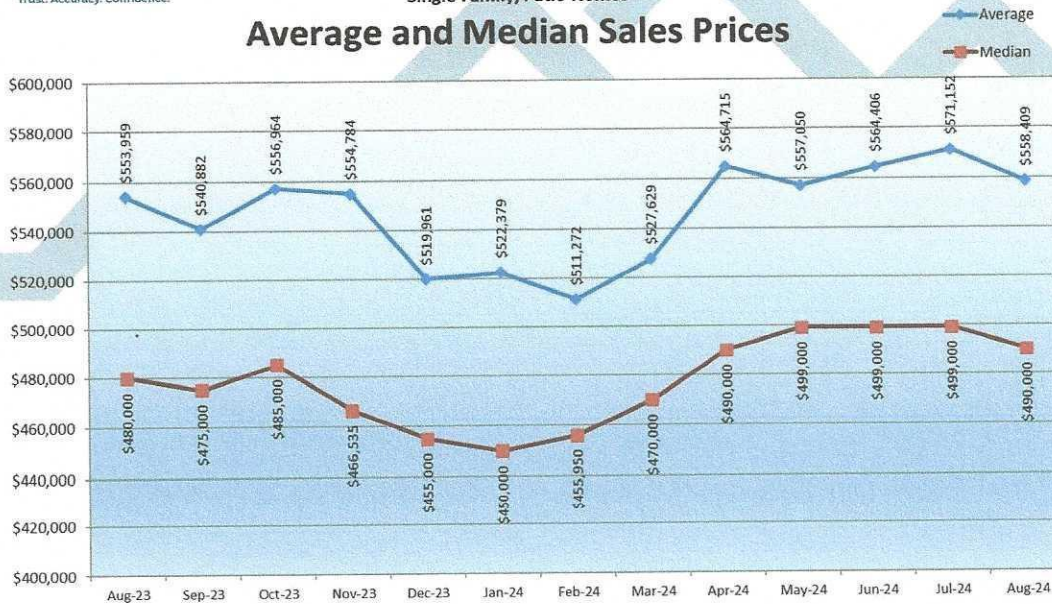


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Housing Statistics

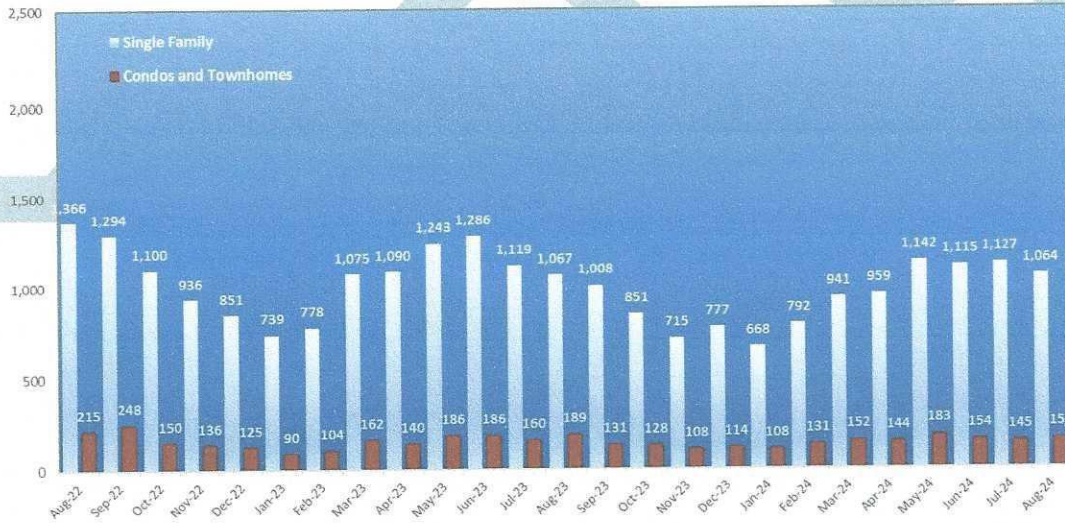
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis

August 2024

Active Listings Analysis Current as of 9/3/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	34	311	544	467	495	211	198	61
Reductions	0	10	232	287	217	226	81	69	8
% With Reduction	0.00%	26.40%	50.80%	39.30%	34.20%	37.10%	30.80%	28.70%	11.40%
Avg Reduction %	0%	4.60%	2%	2.10%	1.70%	2.10%	3.30%	3.70%	6%
Teller County	7	17	48	63	51	68	32	26	8
Reductions	2	11	28	36	17	25	10	11	0
% With Reduction	28.50%	47.00%	47.90%	46.00%	31.30%	29%	25.00%	35%	0%
Avg Reduction %	10.50%	3.80%	3.20%	2.40%	3.20%	2%	2.60%	4%	0%
All Counties	54	151	466	725	585	660	315	276	91

Sold Listing Analysis - (August 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	28	153	241	164	161	53	49	4
Teller County	2	3	7	14	12	11	3	1	0
All Counties	18	56	195	286	187	189	69	61	4

Sold Listing Analysis - (July 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	22	161	269	196	166	66	52	4
Teller County	2	3	9	8	11	15	3	4	1
All Counties	19	48	198	301	221	195	75	64	7

Sold Listing Analysis - August 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	28	177	249	161	136	58	35	6
Teller County	3	1	7	10	14	12	8	5	0
All Counties	25	46	226	279	193	167	76	48	8

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