



LISTING AND SALES SUMMARY

July 2024

MONTHLY SUMMARY	All Homes					Existing Homes				
	Jun 2024	Jul 2024	% +/-	Jul 2023	% +/-	Jun 2024	Jul 2024	% +/-	Jul 2023	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,667	1,640	(1.6)	1,464	12.0	1,504	1,451	(3.5)	1,316	10.3
Sales	1,115	1,127	1.1	1,119	0.7	1,010	998	(1.2)	1,030	(3.1)
Ave. Sales Price	\$564,406	\$571,152	1.2	\$540,443	5.7	\$557,051	\$567,039	1.8	\$534,813	6.0
Median Sales Price	\$499,000	\$499,000	0.0	\$472,000	5.7	\$490,000	\$490,000	0.0	\$465,000	5.4
Total Active	2,974	3,273	10.1	2,254	45.2	2,479	2,739	10.5	1,830	49.7
Months Supply	2.7	2.9	9.3	2.0	63.2	2.5	2.7	(8.8)	1.8	(16.0)
CONDO/TOWNHOMES:										
New Listings	279	246	(11.8)	224	9.8	241	218	(9.5)	200	9.0
Sales	154	145	(5.8)	160	(9.4)	129	125	(3.1)	139	(10.1)
Ave. Sale Price	\$392,844	\$381,437	(2.9)	\$364,619	4.6	\$378,940	\$370,893	(2.1)	\$347,609	6.7
Median Sale Price	\$365,000	\$354,900	(2.8)	\$342,500	3.6	\$345,000	\$338,000	(2.0)	\$330,000	2.4
Total Active	574	596	3.8	302	97.4	486	502	3.3	215	133.5
Months Supply	3.7	4.1	(0.7)	1.9	(10.4)	3.8	4.0	(1.1)	1.5	(13.3)
CUMULATIVE YTD SUMMARY										
	Jan-Jul 2024			Jan-Jul 2023		Jan-Jul 2024			Jan-Jul 2023	
SINGLE FAMILY/PATIO HOMES:										
New Listings	10,244			9,585		9,132			8,645	
Sales	6,739			7,327		5,945			6,583	
Ave. Sales Price	\$548,551			\$533,106		\$539,311			\$524,331	
Volume	\$3,696,685,189			\$3,906,067,662		\$3,206,203,895			\$3,451,670,973	
CONDO/TOWNHOMES:										
New Listings	1,713			1,455		1,499			1,219	
Sales	1,018			1,055		841			918	
Ave. Sales Price	\$373,771			\$369,155		\$355,759			\$352,660	
Volume	\$380,498,878			\$389,458,525		\$299,193,319			\$323,741,880	

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Monthly Sales Activity July 2024

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1126	82.0	643,348,650	89.5	499,000	571,357	499,000	99.3	34.0
El Paso County	939	68.3	542,822,725	75.5	502,000	578,085	500,000	99.5	31.0
Teller County	55	4.0	35,384,850	4.9	550,000	643,360	559,000	97.4	48.0
Adams	1	0.1	389,000	0.1	389,000	389,000	389,000	100.0	10.0
Arapahoe	4	0.3	2,743,500	0.4	614,250	685,875	605,000	100.5	43.0
Boulder	3	0.2	2,560,000	0.4	880,000	853,333	875,000	97.6	29.0
Costilla	1	0.1	308,000	0.0	308,000	308,000	315,000	97.8	74.0
Custer	2	0.1	1,320,000	0.2	660,000	660,000	685,000	93.7	50.0
Denver	1	0.1	670,000	0.1	670,000	670,000	675,000	99.3	75.0
Douglas	22	1.6	20,104,080	2.8	712,500	913,821	712,500	98.9	27.0
Elbert	4	0.3	3,575,000	0.5	967,500	893,750	965,000	97.9	55.0
Fremont	11	0.8	3,516,500	0.5	363,000	319,681	365,000	97.4	46.0
Grand	1	0.1	1,025,000	0.1	1,025,000	1,025,000	1,100,000	93.2	102.0
Jefferson	4	0.3	2,120,000	0.3	542,500	530,000	564,500	97.3	18.0
Las Animas	1	0.1	135,000	0.0	135,000	135,000	175,000	77.1	34.0
Lincoln	2	0.1	430,000	0.1	215,000	215,000	224,500	93.5	7.0
Otero	1	0.1	224,500	0.0	224,500	224,500	239,000	93.9	261.0
Park	4	0.3	1,526,000	0.2	275,500	381,500	297,000	91.5	111.0
Pueblo	69	5.0	23,110,495	3.2	345,900	334,934	359,900	99.4	47.0
Summit	1	0.1	1,384,000	0.2	1,384,000	1,384,000	1,400,000	98.9	8.0
CONDO/TOWNHOME	145	10.6	55,308,450	7.7	354,900	381,437	360,000	99.2	38.0
El Paso County	138	10.0	52,838,500	7.4	354,950	382,887	360,000	99.3	38.0
Teller County	2	0.1	835,000	0.1	417,500	417,500	444,450	93.9	35.0
Arapahoe	1	0.1	299,950	0.0	299,950	299,950	289,950	103.4	3.0
Denver	2	0.1	800,000	0.1	400,000	400,000	419,950	93.9	57.0
Pueblo	2	0.1	535,000	0.1	267,500	267,500	274,950	97.4	37.0
INCOME	16	1.2	8,407,900	1.2	555,000	525,493	560,000	96.5	28.0
VACANT LAND	80	5.8	9,364,429	1.3	56,400	117,055	64,950	90.0	118.0
El Paso County	25	1.8	4,764,029	0.7	140,000	190,561	150,000	90.3	121.0
Teller County	28	2.0	1,354,400	0.2	24,000	48,371	25,000	89.0	75.0
Custer	2	0.1	220,000	0.0	110,000	110,000	115,000	97.1	258.0
Douglas	4	0.3	285,000	0.0	77,500	71,250	86,000	93.2	84.0
Elbert	1	0.1	101,500	0.0	101,500	101,500	109,500	92.7	48.0
Fremont	2	0.1	360,000	0.1	180,000	180,000	198,000	81.7	38.0
Lincoln	1	0.1	70,000	0.0	70,000	70,000	79,000	88.6	445.0
Park	7	0.5	477,000	0.1	55,000	68,142	59,500	92.2	120.0
Pueblo	10	0.7	1,732,500	0.2	48,500	173,250	59,950	89.3	202.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0
COMMERCIAL	7	0.5	2,455,000	0.3	325,000	350,714	425,000	66.5	98.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1374	100.0	718,884,429	100.0	469,825	523,205	472,450	98.5	39



Monthly Listing Activity July 2024

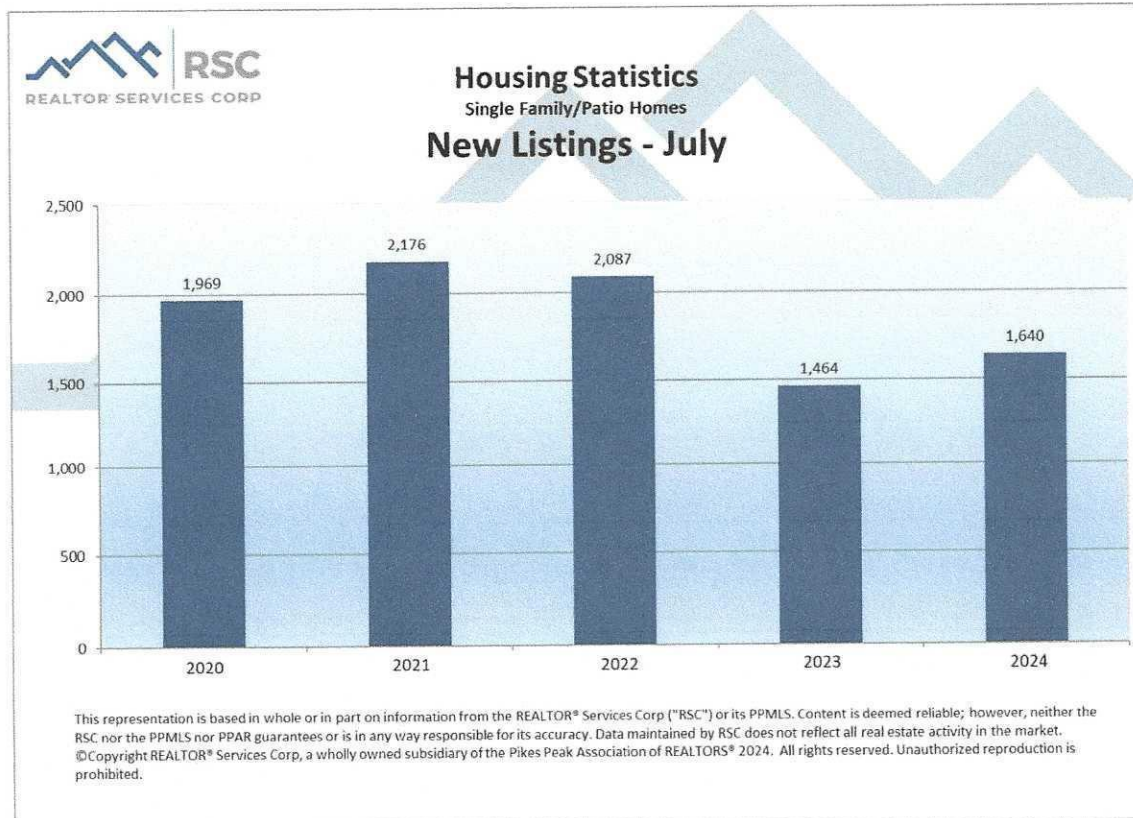
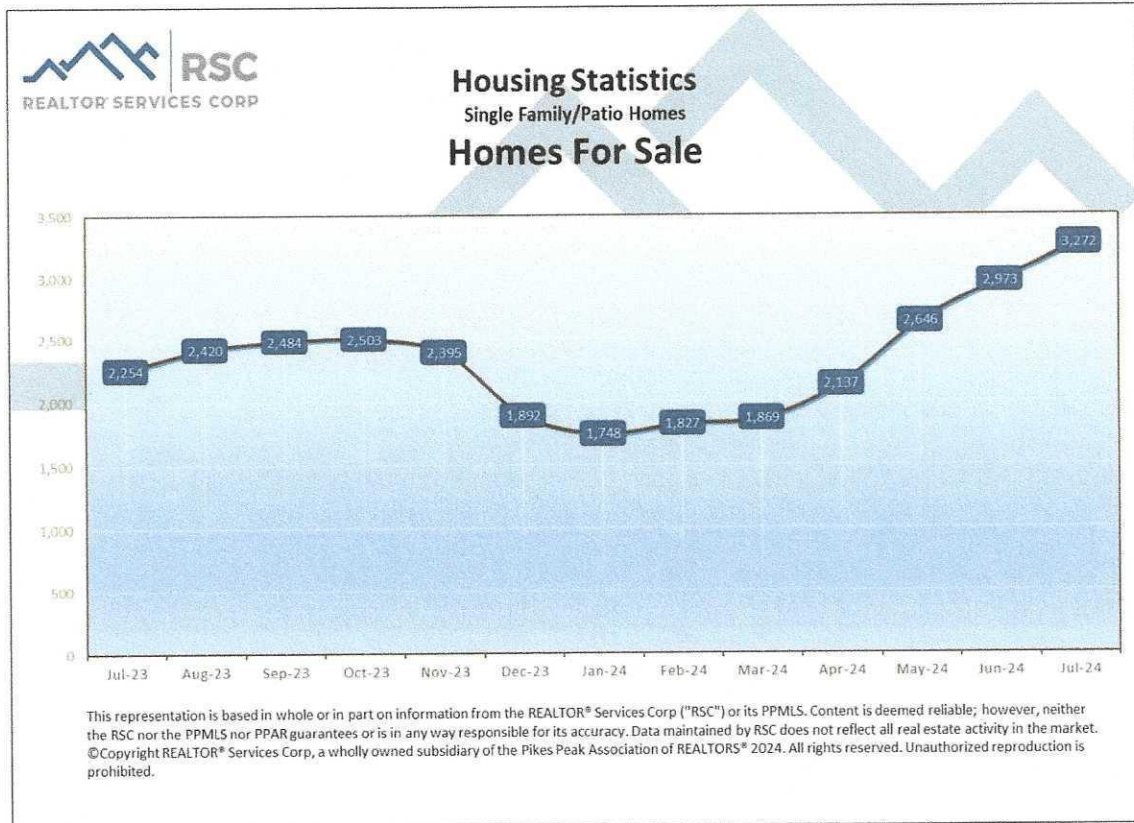
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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,272	60.3	2,240,709,598	0	550,000	684,813	1,640	510,000	589,517	277	785	77	70
El Paso County	2,272	41.9	1,581,659,613	0.0	569,356	696,152	1,248	515,000	595,938	211	642	41	52
Teller County	325	6.0	218,033,195	0.0	567,000	670,871	114	504,500	587,671	10	40	7	6
Adams	10	0.2	17,717,000	0.0	596,000	1,771,700	5	600,000	605,000	0	4	0	0
Alamosa	1	0.0	629,900	0.0	629,900	629,900	1	629,900	629,900	0	0	0	0
Arapahoe	13	0.2	8,375,549	0.0	600,000	644,273	9	600,000	670,000	2	3	0	0
Archuleta	1	0.0	1,379,000	0.0	1,379,000	1,379,000	0	0	0	0	0	0	0
Bent	1	0.0	100,000	0.0	100,000	100,000	1	100,000	100,000	0	0	0	0
Boulder	1	0.0	2,150,000	0.0	2,150,000	2,150,000	0	0	0	0	0	0	0
Chaffee	9	0.2	5,692,000	0.0	749,000	632,444	5	965,000	1,442,000	0	1	0	0
Cheyenne	1	0.0	190,000	0.0	190,000	190,000	1	190,000	190,000	0	0	0	0
Clear Creek	1	0.0	600,000	0.0	600,000	600,000	0	0	0	1	0	0	0
Conejos	1	0.0	165,000	0.0	165,000	165,000	0	0	0	0	0	0	0
Costilla	3	0.1	1,558,999	0.0	480,000	519,666	1	699,000	699,000	0	0	1	0
Crowley	4	0.1	935,000	0.0	220,000	233,750	0	0	0	0	0	0	0
Custer	21	0.4	16,139,800	0.0	630,000	768,561	3	550,000	535,000	0	0	1	0
Denver	7	0.1	4,263,500	0.0	599,500	609,071	5	675,000	669,800	0	2	0	0
Douglas	101	1.9	120,210,630	0.0	900,000	1,190,204	44	827,500	908,314	6	16	4	3
Elbert	26	0.5	26,459,184	0.0	772,000	1,017,660	8	727,450	688,672	3	4	2	1
Fremont	71	1.3	40,665,275	0.0	469,000	572,750	15	415,000	469,146	7	9	2	1
Huerfano	7	0.1	2,580,800	0.0	249,000	368,685	2	2,249,950	2,249,950	1	0	0	0
Jefferson	9	0.2	8,227,700	0.0	788,000	914,188	10	685,000	871,780	1	3	4	1
Larimer	3	0.1	6,174,000	0.0	1,775,000	2,058,000	1	1,399,000	1,399,000	0	0	0	0
Las Animas	3	0.1	1,763,000	0.0	695,000	587,666	1	270,000	270,000	0	1	1	1
Lincoln	3	0.1	1,129,900	0.0	425,000	376,633	3	575,000	450,000	0	3	0	0
Logan	0	0.0	0	0.0	0	0	1	375,000	375,000	0	0	0	0
Mesa	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Moffat	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Otero	10	0.2	2,998,800	0.0	227,450	299,880	5	235,000	263,380	1	1	0	0
Ouray	1	0.0	1,575,000	0.0	1,575,000	1,575,000	1	1,575,000	1,575,000	0	0	0	0
Park	66	1.2	44,413,987	0.0	599,499	672,939	14	542,944	535,563	8	4	1	0
Prowers	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Pueblo	294	5.4	119,332,766	0.0	386,500	405,893	141	350,000	377,032	25	51	13	5
Saguache	1	0.0	395,000	0.0	395,000	395,000	0	0	0	0	0	0	0
Weld	3	0.1	3,945,000	0.0	1,125,000	1,315,000	1	570,000	570,000	1	0	0	0
Yuma	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
CONDO/TOWNHOME	596	11.0	221,382,083	0	349,950	371,446	246	346,950	373,532	45	127	18	15
El Paso County	523	9.6	191,989,184	0.0	349,500	367,092	233	349,000	372,736	39	117	12	13

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Teller County	29	0.5	11,570,799	0.0	439,900	398,993	3	294,900	303,233	1	2	1	0
Adams	1	0.0	290,000	0.0	290,000	290,000	1	290,000	290,000	0	0	0	0
Arapahoe	7	0.1	2,682,900	0.0	355,000	383,271	2	375,000	375,000	2	2	1	0
Denver	11	0.2	4,542,400	0.0	345,000	412,945	2	515,000	515,000	2	3	3	2
Douglas	7	0.1	4,058,400	0.0	574,900	579,771	1	574,900	574,900	1	1	0	0
Fremont	2	0.0	399,900	0.0	199,950	199,950	0	0	0	0	0	0	0
Grand	1	0.0	839,900	0.0	839,900	839,900	0	0	0	0	0	0	0
Jefferson	1	0.0	599,900	0.0	599,900	599,900	0	0	0	0	1	0	0
Larimer	2	0.0	798,900	0.0	399,450	399,450	1	329,900	329,900	0	0	0	0
Pueblo	12	0.2	3,609,800	0.0	244,950	300,816	3	213,000	385,666	0	1	1	0
INCOME	131	2.4	91,892,390	0	575,000	701,468	54	569,450	585,696	16	17	10	1
VACANT LAND	1,030	19.0	316,142,748	0	144,900	306,934	190	159,155	224,401	13	61	43	6
El Paso County	414	7.6	186,909,917	0.0	236,000	451,473	93	249,500	332,152	5	21	12	1
Teller County	229	4.2	43,618,247	0.0	53,500	190,472	38	43,500	113,579	4	15	7	4
Adams	3	0.1	1,778,000	0.0	264,000	592,666	0	0	0	0	0	0	0
Alamosa	2	0.0	75,000	0.0	37,500	37,500	0	0	0	0	0	0	0
Archuleta	1	0.0	95,000	0.0	95,000	95,000	0	0	0	0	0	0	0
Chaffee	1	0.0	359,000	0.0	359,000	359,000	0	0	0	0	2	1	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	2	0.0	124,000	0.0	62,000	62,000	0	0	0	0	0	0	0
Costilla	10	0.2	181,740	0.0	13,000	18,174	0	0	0	0	0	0	0
Crowley	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Custer	34	0.6	5,865,900	0.0	174,950	172,526	4	67,450	77,425	0	0	1	0
Delta	1	0.0	305,000	0.0	305,000	305,000	0	0	0	0	0	0	0
Douglas	43	0.8	11,855,700	0.0	110,000	275,713	5	89,900	298,360	0	4	10	0
Elbert	33	0.6	10,213,300	0.0	200,000	309,493	6	270,000	265,000	1	0	1	0
Fremont	28	0.5	6,392,199	0.0	177,450	228,292	5	169,900	204,980	0	2	0	0
Gunnison	1	0.0	115,000	0.0	115,000	115,000	0	0	0	0	0	0	0
Huerfano	14	0.3	2,025,800	0.0	76,000	144,700	0	0	0	0	0	0	0
Jefferson	3	0.1	759,900	0.0	139,900	253,300	0	0	0	0	0	0	0
La Plata	0	0.0	0	0.0	0	0	0	0	0	0	1	1	0
Lake	1	0.0	35,000	0.0	35,000	35,000	0	0	0	0	0	0	0
Larimer	1	0.0	229,500	0.0	229,500	229,500	0	0	0	0	0	0	0
Las Animas	2	0.0	155,000	0.0	77,500	77,500	1	65,000	65,000	0	0	0	0
Lincoln	6	0.1	1,444,000	0.0	255,000	240,666	2	56,950	56,950	0	2	0	0
Moffat	0	0.0	0	0.0	0	0	1	862,500	862,500	0	0	0	0
Park	94	1.7	26,581,823	0.0	59,500	282,785	14	56,500	73,750	1	9	5	0
Pueblo	102	1.9	10,362,024	0.0	40,000	101,588	21	40,000	44,747	2	5	5	1
Saguache	2	0.0	87,698	0.0	43,849	43,849	0	0	0	0	0	0	0
Weld	1	0.0	6,250,000	0.0	6,250,000	6,250,000	0	0	0	0	0	0	0
FARM AND RANCH	15	0.3	40,845,825	0	1,050,000	2,723,055	3	815,000	1,103,975	2	0	0	0
COMMERCIAL	135	2.5	116,241,816	0	550,000	861,050	25	499,900	620,170	1	1	7	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	247	4.6	531,271	0	2,195	2,150	211	2,200	2,211	9	0	11	27
El Paso County	231	4.3	500,681	0.0	2,195	2,167	200	2,200	2,222	9	0	11	23
Teller County	7	0.1	15,300	0.0	2,200	2,185	9	2,200	2,022	0	0	0	4
Elbert	1	0.0	2,600	0.0	2,600	2,600	1	2,600	2,600	0	0	0	0
Pueblo	8	0.1	12,690	0.0	1,437	1,586	1	1,295	1,295	0	0	0	0
Total	5,426	100.0	3,027,745,731	100	449,900	558,006	2,369	444,900	486,384	363	991	166	119

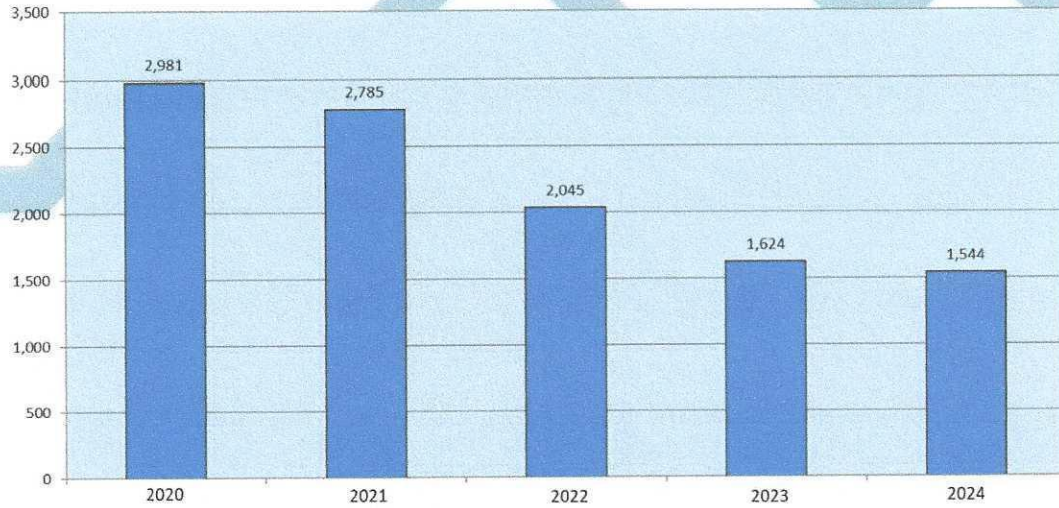
July 2024 Charts



Housing Statistics Single Family/Patio Homes

Total Under Contract - July

(Total number of listings in PPMLS that are under contract/pending sale)



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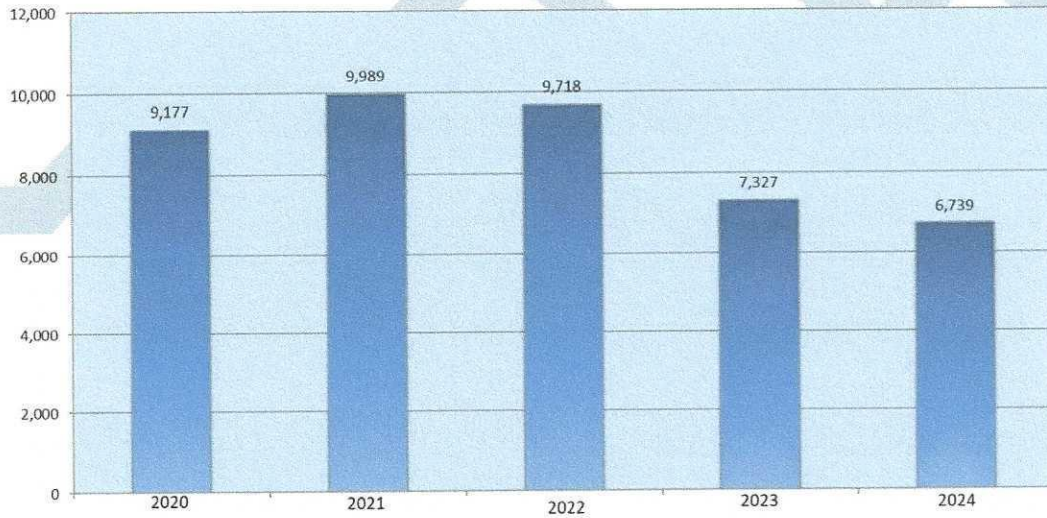
Housing Statistics Single Family/Patio Homes

Average Days on Market



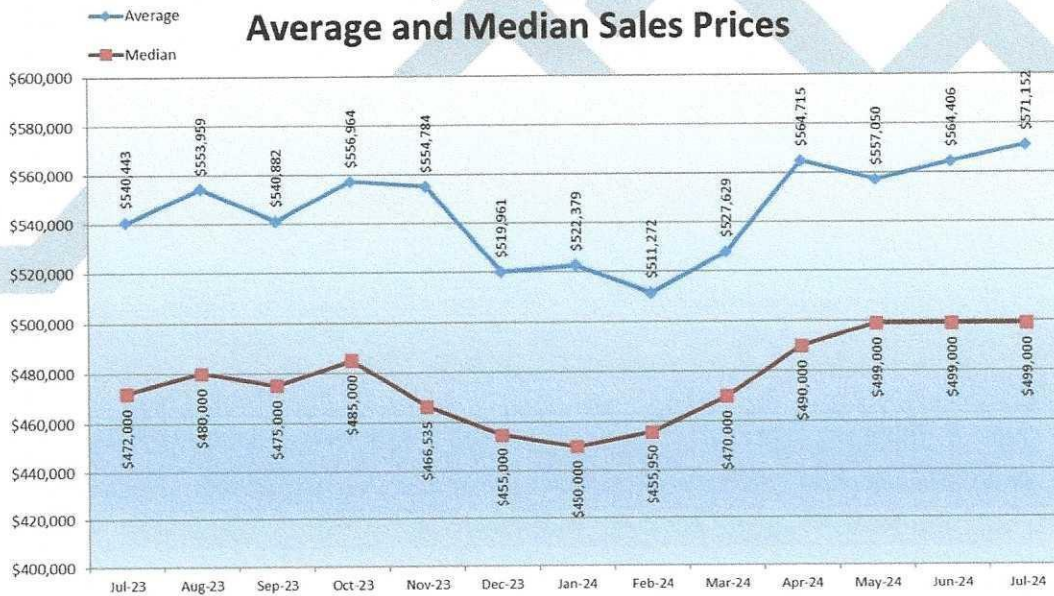
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Housing Statistics Single Family/Patio Homes Total Sales YTD - July



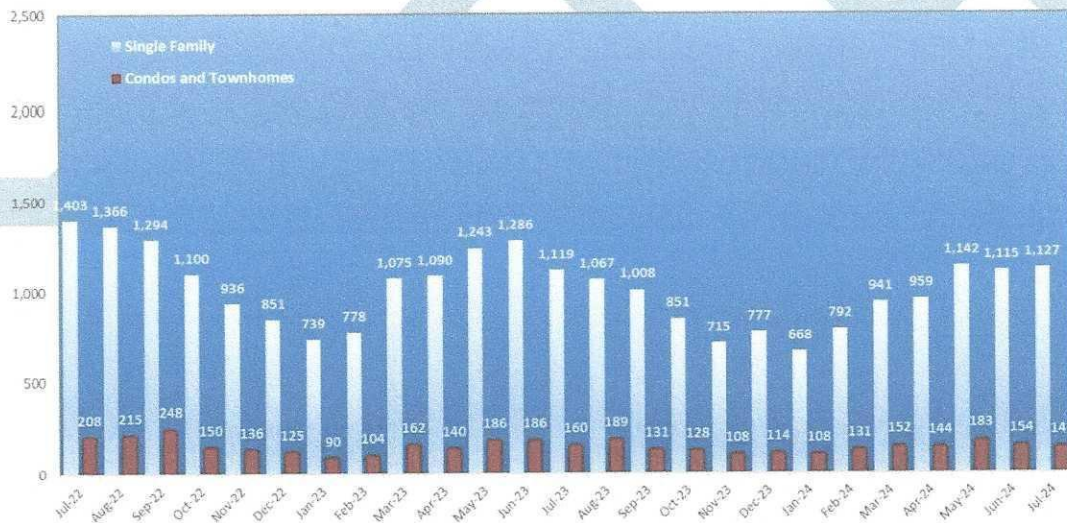
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis July 2024

Active Listings Analysis Current as of 8/1/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	25	293	525	431	522	216	197	61
Reductions	4	11	244	299	223	235	79	71	9
% With Reduction	33.30%	40.00%	49.40%	41.10%	38.70%	35.00%	29.60%	28.40%	14.70%
Avg Reduction %	14%	8.80%	2%	1.90%	2.10%	2.30%	1.80%	3.50%	4%
Teller County	5	10	47	62	60	66	43	25	7
Reductions	3	11	16	28	26	33	14	4	0
% With Reduction	60.00%	50.00%	34.00%	32.20%	38.30%	38%	30.20%	16%	0%
Avg Reduction %	7.00%	4.00%	3.80%	2.50%	2.30%	2%	3.50%	3%	0%
All Counties	52	124	457	708	552	682	333	280	89

Sold Listing Analysis - (July 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	22	161	270	196	166	66	52	4
Teller County	2	3	9	8	11	15	3	4	1
All Counties	19	48	198	302	221	195	75	64	7

Sold Listing Analysis - (June 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	18	135	307	175	183	75	48	0
Teller County	0	5	8	5	10	7	3	3	0
All Counties	13	36	176	339	197	205	85	64	0

Sold Listing Analysis - July 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	16	163	327	158	148	47	37	5
Teller County	7	5	10	6	11	11	3	0	1
All Counties	30	52	208	357	183	177	56	48	8

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