



LISTING AND SALES SUMMARY
May 2024

MONTHLY SUMMARY	All Homes					Existing Homes				
	Apr 2024	May 2024	% +/-	May 2023	% +/-	Apr 2024	May 2024	% +/-	May 2023	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,666	1,848	10.9	1,590	16.2	1,537	1,675	9.0	1,436	16.6
Sales	959	1,142	19.1	1,243	(8.1)	846	1,021	20.7	1,132	(9.8)
Ave. Sales Price	\$564,715	\$557,050	(1.4)	\$536,478	3.8	\$547,224	\$548,019	0.1	\$531,320	3.1
Median Sales Price	\$490,000	\$499,000	1.8	\$475,000	5.1	\$474,950	\$475,000	0.0	\$465,500	2.0
Total Active	2,139	2,645	23.7	1,750	51.1	1,729	2,176	25.9	1,391	56.4
Months Supply	2.2	2.3	1.2	1.4	(6.3)	2.0	2.1	1.2	1.2	(5.8)
CONDO/TOWNHOMES:										
New Listings	279	302	8.2	242	24.8	245	271	10.6	204	32.8
Sales	144	183	27.1	186	(1.6)	124	166	33.9	161	3.1
Ave. Sale Price	\$365,411	\$370,732	1.5	\$363,170	2.1	\$346,606	\$365,094	5.3	\$339,193	7.6
Median Sale Price	\$338,000	\$340,000	0.6	\$340,000	0.0	\$320,000	\$331,750	3.7	\$326,000	1.8
Total Active	416	492	18.3	263	87.1	347	421	21.3	174	142.0
Months Supply	2.9	2.7	0.7	1.4	(54.0)	2.8	2.5	0.6	1.1	45.7
CUMULATIVE YTD SUMMARY										
	Jan-May 2024			Jan-May 2023		Jan-May 2024			Jan-May 2023	
SINGLE FAMILY/PATIO HOMES:										
New Listings	6,946			6,430		6,182			5,788	
Sales	4,499			4,924		3,937			4,401	
Ave. Sales Price	\$539,347			\$525,544		\$527,729			\$515,142	
Volume	\$2,426,522,153			\$2,587,778,656		\$2,077,669,073			\$2,267,139,942	
CONDO/TOWNHOMES:										
New Listings	1,191			1,000		1,039			821	
Sales	719			682		587			598	
Ave. Sales Price	\$368,157			\$357,649		\$347,442			\$340,113	
Volume	\$264,704,883			\$243,916,618		\$203,948,454			\$203,387,574	

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Monthly Sales Activity May 2024

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1141	80.2	635,934,233	87.6	499,000	557,348	495,999	99.6	36	1037	577,397,572	88.2
El Paso County	941	66.1	539,094,133	74.3	507,000	572,894	507,209	99.8	31	865	493,611,588	75.4
Teller County	50	3.5	26,160,392	3.6	500,500	523,207	499,450	97.5	62	42	21,849,597	3.3
Adams	1	0.1	499,999	0.1	499,999	499,999	499,999	100.0	8	1	499,999	0.1
Arapahoe	6	0.4	3,769,900	0.5	497,500	628,316	537,499	96.0	53	6	3,769,900	0.6
Chaffee	1	0.1	425,000	0.1	425,000	425,000	425,000	100.0	2	0	0	0.0
Crowley	1	0.1	120,000	0.0	120,000	120,000	120,000	100.0	144	1	120,000	0.0
Custer	3	0.2	2,211,250	0.3	801,250	737,083	874,000	94.6	136	2	1,410,000	0.2
Denver	5	0.4	2,969,500	0.4	580,000	593,900	580,000	100.3	14	4	2,464,500	0.4
Douglas	22	1.5	19,275,288	2.7	847,500	876,149	850,000	99.5	32	21	18,245,288	2.8
Elbert	8	0.6	4,192,750	0.6	607,500	524,093	615,000	97.5	56	7	3,807,500	0.6
Fremont	16	1.1	6,863,900	0.9	390,000	428,993	399,950	98.6	117	16	686,390	1.0
Huerfano	1	0.1	172,500	0.0	172,500	172,500	179,000	96.4	31	1	172,500	0.0
Larimer	2	0.1	1,136,500	0.2	568,250	568,250	565,250	100.6	20	2	1,136,500	0.2
Otero	2	0.1	455,900	0.1	227,950	227,950	224,950	102.0	83	2	455,900	0.1
Park	3	0.2	1,266,500	0.2	400,000	422,166	415,000	96.2	156	2	767,500	0.1
Pueblo	77	5.4	26,675,721	3.7	349,900	346,437	349,900	99.2	57	63	21,577,900	3.3
Weld	2	0.1	645,000	0.1	322,500	322,500	327,500	96.3	11	2	645,000	0.1
CONDO/TOWNHOME	183	12.9	67,844,016	9.4	340,000	370,732	345,000	98.8	36	163	60,472,726	9.2
El Paso County	172	12.1	63,649,616	8.8	339,500	370,055	344,950	99.0	37	153	57,033,326	8.7
Teller County	4	0.3	1,818,900	0.3	460,750	454,725	459,500	99.6	5	4	1,818,900	0.3
Arapahoe	1	0.1	340,000	0.0	340,000	340,000	355,000	95.8	23	1	340,000	0.1
Denver	1	0.1	120,000	0.0	120,000	120,000	160,000	75.0	28	1	120,000	0.0
Douglas	2	0.1	1,230,000	0.2	615,000	615,000	634,950	97.7	2	1	475,000	0.1
Fremont	1	0.1	188,500	0.0	188,500	188,500	198,500	95.0	63	1	188,500	0.0
La Plata	1	0.1	248,000	0.0	248,000	248,000	270,000	91.9	4	1	248,000	0.0
Pueblo	1	0.1	249,000	0.0	249,000	249,000	254,900	97.7	42	1	249,000	0.0
INCOME	17	1.2	9,880,750	1.4	565,000	581,220	575,000	96.2	53	15	8,456,750	1.3
VACANT LAND	81	5.7	11,889,543	1.6	69,750	146,784	75,000	91.1	91	61	8,211,400	1.3
El Paso County	19	1.3	5,962,250	0.8	257,500	313,802	265,000	94.9	102	13	4,037,500	0.6
Teller County	33	2.3	1,890,650	0.3	28,000	57,292	30,000	88.9	87	27	1,652,250	0.3
Douglas	3	0.2	1,395,900	0.2	499,000	465,300	499,000	99.3	109	3	1,395,900	0.2
Fremont	5	0.4	934,000	0.1	125,000	186,800	149,900	90.0	89	4	409,000	0.1
Park	8	0.6	543,749	0.1	52,750	67,968	57,700	95.5	49	6	375,750	0.1
Pueblo	11	0.8	1,096,994	0.2	58,000	99,726	64,900	85.6	129	8	341,000	0.1
Saguache	2	0.1	66,000	0.0	33,000	33,000	35,000	92.9	1	0	0	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	1	0.1	50,000	0.0	50,000	50,000	129,000	38.8	90	1	50,000	0.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Total	1423	100.0	725,598,542	100.0	455,100	509,907	459,900	98.9	40	1277	654,588,448	100.0



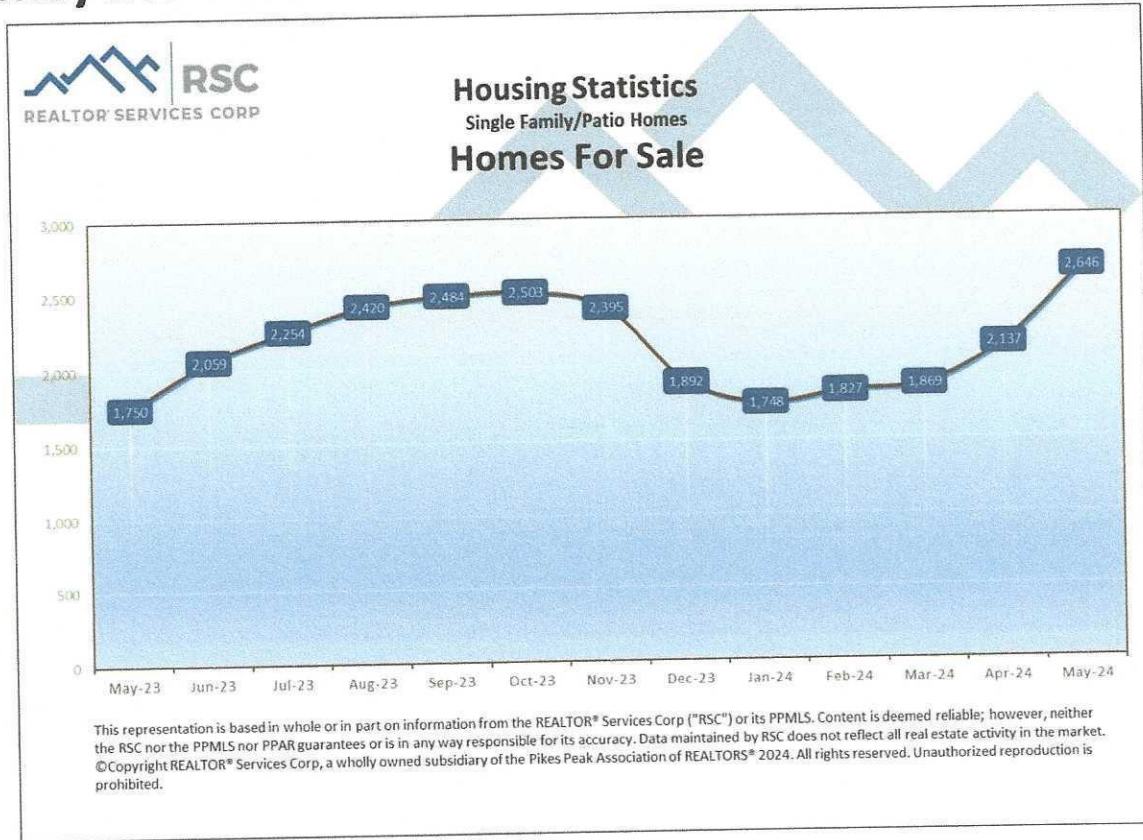
Monthly Listing Activity May 2024

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,646	57.8	1,881,760,448	0	558,750	711,171	1,848	525,000	629,485	320	897	83	72
El Paso County	1,813	39.6	1,311,362,020	0.0	571,700	723,310	1,431	525,000	621,799	230	752	55	51
Teller County	251	5.5	183,107,346	0.0	585,000	729,511	145	575,000	722,700	25	28	5	4
Adams	7	0.2	15,540,000	0.0	530,000	2,220,000	4	507,500	569,750	0	3	0	0
Arapahoe	6	0.1	3,974,500	0.0	698,500	662,416	4	696,250	753,125	1	4	1	0
Archuleta	1	0.0	1,449,000	0.0	1,449,000	1,449,000	0	0	0	0	0	0	0
Boulder	3	0.1	1,517,500	0.0	487,500	505,833	1	487,500	487,500	1	1	0	0
Chaffee	7	0.2	7,388,675	0.0	799,000	1,055,525	2	650,000	650,000	0	0	0	0
Conejos	2	0.0	229,000	0.0	114,500	114,500	0	0	0	1	0	0	0
Costilla	5	0.1	2,222,400	0.0	479,900	444,480	1	480,000	480,000	1	0	1	0
Crowley	3	0.1	740,000	0.0	210,000	246,666	2	265,000	265,000	0	0	1	0
Custer	34	0.7	26,934,500	0.0	650,000	792,191	11	579,900	751,790	0	0	1	1
Denver	4	0.1	2,691,900	0.0	645,950	672,975	2	562,500	562,500	0	2	0	0
Douglas	90	2.0	111,457,566	0.0	961,000	1,238,417	59	890,000	1,060,710	4	15	6	4
Elbert	24	0.5	26,726,699	0.0	779,000	1,113,612	15	699,900	844,686	5	8	0	1
Fremont	82	1.8	42,699,042	0.0	439,450	520,720	32	374,950	406,476	9	6	2	0
Grand	1	0.0	1,100,000	0.0	1,100,000	1,100,000	0	0	0	0	0	0	0
Huerfano	6	0.1	1,704,799	0.0	212,500	284,133	0	0	0	1	1	0	0
Jefferson	5	0.1	4,002,900	0.0	799,000	800,580	4	812,000	794,725	0	2	0	1
Las Animas	3	0.1	2,485,000	0.0	770,000	828,333	1	770,000	770,000	0	0	0	0
Lincoln	3	0.1	769,800	0.0	179,900	256,600	1	450,000	450,000	0	0	0	0
Mesa	1	0.0	490,000	0.0	490,000	490,000	1	490,000	490,000	0	0	0	0
Otero	5	0.1	1,720,900	0.0	239,000	344,180	0	0	0	0	1	0	0
Park	45	1.0	28,405,750	0.0	502,000	631,238	18	622,500	680,452	0	0	0	1
Prowers	1	0.0	315,000	0.0	315,000	315,000	1	315,000	315,000	0	0	0	0
Pueblo	243	5.3	100,476,151	0.0	385,000	413,482	110	375,000	370,283	42	71	11	9
Summit	0	0.0	0	0.0	0	0	1	1,400,000	1,400,000	0	0	0	0
Weld	1	0.0	2,250,000	0.0	2,250,000	2,250,000	2	1,687,500	1,687,500	0	3	0	0
CONDO/TOWNHOME	492	10.8	188,683,265	0	362,700	383,502	302	349,997	378,610	44	139	13	11
El Paso County	431	9.4	163,577,115	0.0	362,900	379,529	260	349,900	378,647	41	130	12	10
Teller County	21	0.5	8,480,800	0.0	412,000	403,847	15	387,000	376,926	1	2	1	0
Arapahoe	6	0.1	2,373,500	0.0	390,000	395,583	5	395,000	416,800	0	1	0	0
Denver	16	0.3	6,739,900	0.0	340,000	421,243	9	325,000	336,644	1	2	0	1
Douglas	4	0.1	2,165,000	0.0	557,500	541,250	5	515,000	512,000	0	1	0	0
Fremont	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Grand	1	0.0	839,900	0.0	839,900	839,900	0	0	0	0	0	0	0
Jefferson	1	0.0	332,750	0.0	332,750	332,750	1	384,500	384,500	1	0	0	0
La Plata	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Larimer	1	0.0	480,000	0.0	480,000	480,000	0	0	0	0	0	0	0
Pueblo	11	0.2	3,694,300	0.0	310,000	335,845	7	325,000	311,385	0	1	0	0
INCOME	116	2.5	86,026,104	0	597,000	741,604	55	515,000	646,594	11	13	4	2
VACANT LAND	970	21.2	278,448,394	0	130,000	287,060	212	99,450	253,023	21	58	40	6
El Paso County	362	7.9	168,344,676	0.0	238,500	465,040	65	229,900	244,928	13	11	15	4
Teller County	209	4.6	40,992,934	0.0	47,500	196,138	69	42,900	300,772	7	23	11	1
Adams	3	0.1	1,778,000	0.0	264,000	592,666	2	264,000	264,000	0	0	0	0
Alamosa	2	0.0	75,000	0.0	37,500	37,500	2	16,500	16,500	0	0	0	0
Chaffee	3	0.1	1,254,000	0.0	359,000	418,000	0	0	0	0	0	1	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	2	0.0	159,000	0.0	79,500	79,500	0	0	0	0	0	0	0
Costilla	10	0.2	186,740	0.0	13,000	18,674	7	15,000	23,248	0	0	0	0
Crowley	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Custer	43	0.9	6,519,700	0.0	120,000	151,620	2	111,450	111,450	0	1	1	0
Delta	1	0.0	310,000	0.0	310,000	310,000	1	310,000	310,000	0	0	0	0
Douglas	52	1.1	13,565,949	0.0	110,000	260,883	13	82,000	193,361	0	2	2	0
Elbert	31	0.7	9,190,200	0.0	185,000	296,458	3	165,000	169,966	0	2	0	0
Fremont	26	0.6	5,905,499	0.0	164,500	227,134	7	265,000	394,285	0	1	1	0
Gunnison	1	0.0	115,000	0.0	115,000	115,000	0	0	0	0	0	0	0
Huerfano	15	0.3	2,202,800	0.0	85,000	146,853	2	139,000	139,000	0	0	0	0
Jefferson	2	0.0	689,900	0.0	344,950	344,950	0	0	0	1	0	0	0
La Plata	2	0.0	640,000	0.0	320,000	320,000	1	230,000	230,000	0	0	0	0
Lake	1	0.0	55,000	0.0	55,000	55,000	0	0	0	0	0	0	0
Larimer	1	0.0	229,500	0.0	229,500	229,500	1	272,000	272,000	0	0	1	0
Las Animas	1	0.0	90,000	0.0	90,000	90,000	0	0	0	0	0	0	0
Lincoln	6	0.1	2,202,299	0.0	302,000	367,049	0	0	0	0	0	0	0
Park	90	2.0	12,712,098	0.0	54,999	141,245	23	93,500	308,860	0	10	1	0
Pueblo	102	2.2	10,757,249	0.0	45,000	105,463	9	65,000	207,155	0	6	6	1
Saguache	3	0.1	148,850	0.0	57,000	49,616	5	21,850	35,770	0	2	1	0
FARM AND RANCH	10	0.2	29,644,000	0	905,000	2,964,400	2	7,967,500	7,967,500	1	0	3	0
COMMERCIAL	126	2.8	121,103,405	0	584,950	961,138	19	650,000	830,921	4	4	8	1
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	214	4.7	524,427	0	2,250	2,450	220	2,200	2,497	9	0	3	28
El Paso County	197	4.3	487,797	0.0	2,250	2,476	202	2,200	2,520	7	0	3	18
Teller County	9	0.2	18,345	0.0	2,250	2,038	10	2,050	1,978	2	0	0	9
Denver	1	0.0	2,500	0.0	2,500	2,500	1	2,500	2,500	0	0	0	0
Douglas	1	0.0	4,295	0.0	4,295	4,295	1	4,295	4,295	0	0	0	0
Elbert	0	0.0	0	0.0	0	0	1	3,400	3,400	0	0	0	0
Pueblo	6	0.1	11,490	0.0	1,900	1,915	5	2,195	2,057	0	0	0	1
Total	4,574	100.0	2,586,190,043	100	449,881	565,411	2,658	455,000	526,374	410	1,111	154	120

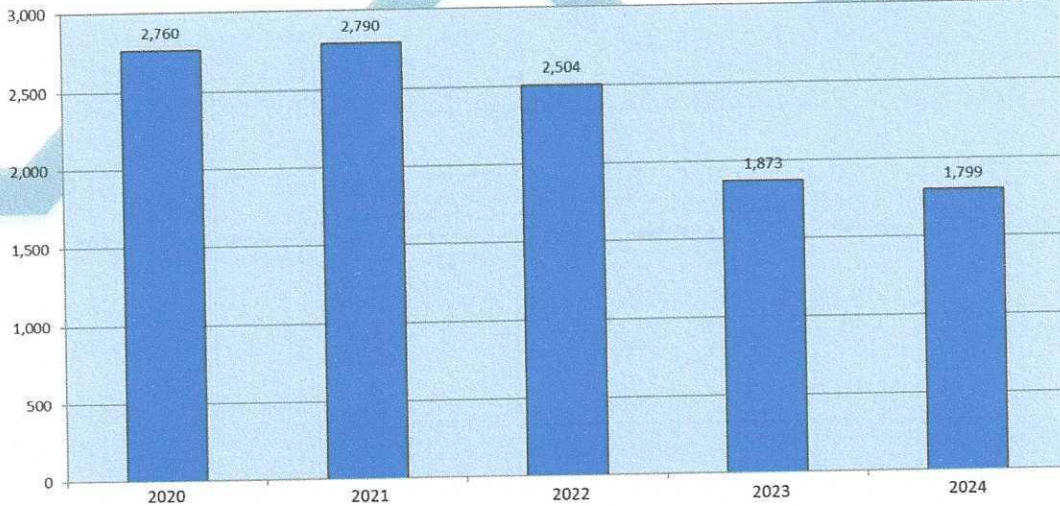
May 2024 Charts





Housing Statistics Single Family/Patio Homes Total Under Contract - May

(Total number of listings in PPMLS that are under contract/pending sale)



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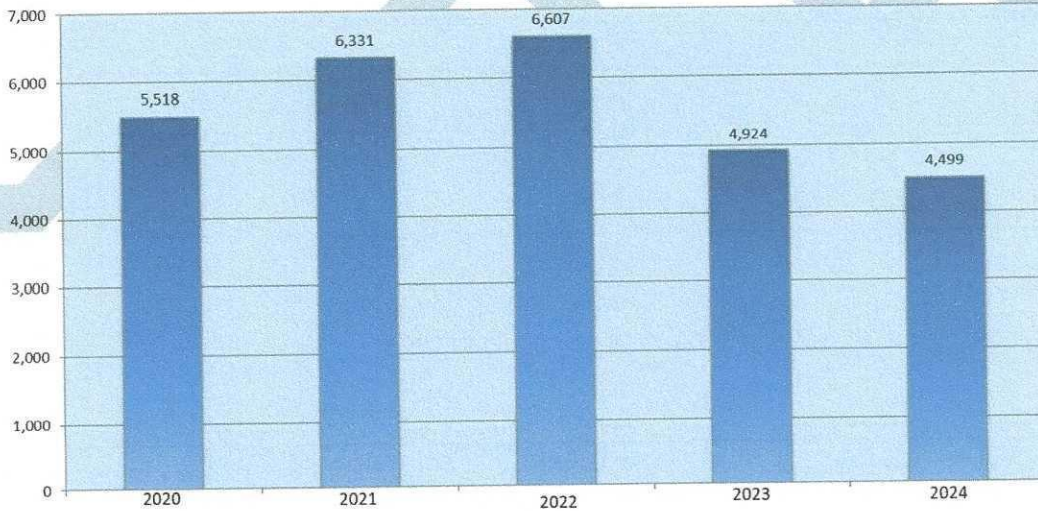


Housing Statistics Single Family/Patio Homes Average Days on Market



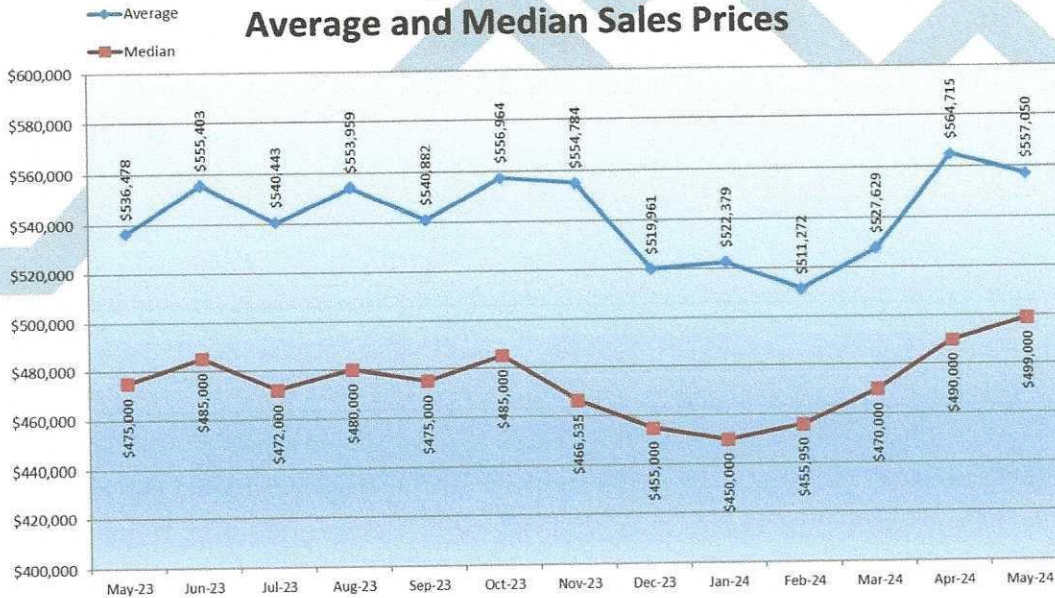
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Housing Statistics Single Family/Patio Homes Total Sales YTD - May



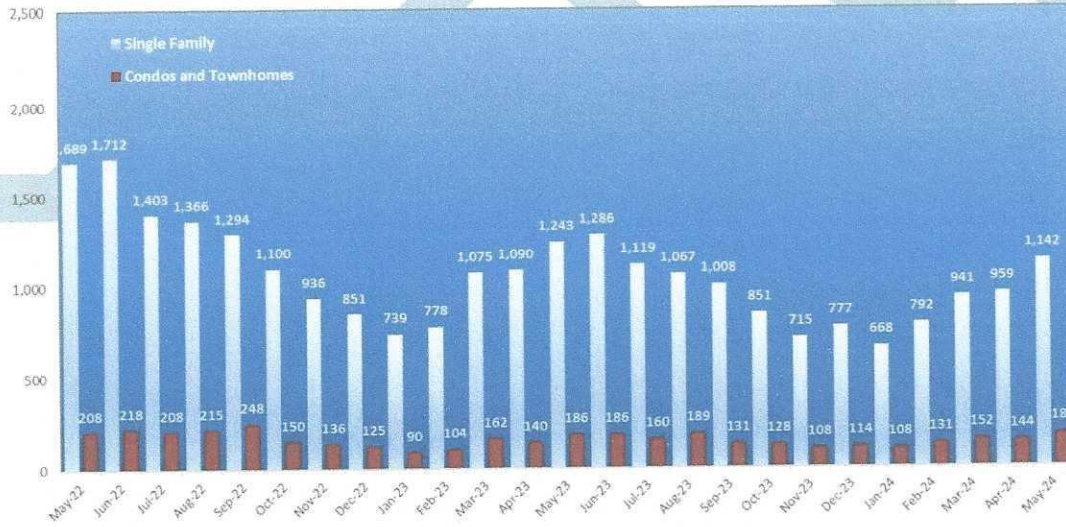
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis May 2024

Active Listings Analysis Current as of 6/3/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	22	202	437	323	415	169	188	56
Reductions	3	8	129	188	149	183	55	56	10
% With Reduction	50.00%	36.30%	42.50%	32.40%	35.60%	33.40%	25.40%	26.50%	17.80%
Avg Reduction %	5%	3.30%	2%	1.90%	2.00%	-3.00%	2.60%	3.40%	4%
Teller County	5	12	27	41	48	62	30	20	6
Reductions	0	3	5	13	24	20	15	3	0
% With Reduction	0.00%	25.00%	18.50%	17.00%	41.60%	27%	33.30%	10%	0%
Avg Reduction %	0.00%	5.40%	2.60%	1.10%	2.70%	2%	2.00%	3%	0%
All Counties	46	106	324	592	429	562	248	262	81

Sold Listing Analysis - (May 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	19	153	275	179	193	68	49	2
Teller County	4	6	6	9	9	11	3	2	0
All Counties	22	45	194	316	202	217	85	59	2

Sold Listing Analysis - (April 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	22	149	252	156	146	59	43	4
Teller County	1	4	3	7	5	10	3	1	0
All Counties	10	44	174	271	169	167	67	51	5

Sold Listing Analysis - May 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	30	189	344	195	184	56	41	2
Teller County	3	4	7	10	11	12	2	4	0
All Counties	21	56	233	376	221	211	68	51	4

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