



LISTING AND SALES SUMMARY

March 2025

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>					
	Feb 2025	Mar 2025	% +/-	Mar 2024	% +/-	Feb 2025	Mar 2025	% +/-	Mar 2024	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,181	1,677	42.0	1,337	25.4	1,051	1,470	39.9	1,171	25.5	
Sales	730	1,059	45.1	941	12.5	649	893	37.6	800	11.6	
Ave. Sales Price	\$544,170	\$562,548	3.4	\$527,629	6.6	\$538,271	\$558,534	3.8	\$517,129	8.0	
Median Sales Price	\$473,500	\$495,000	4.5	\$470,000	5.3	\$465,000	\$479,000	3.0	\$452,542	5.8	
Total Active	2,425	2,629	8.4	1,868	40.7	1,951	2,132	9.3	1,403	52.0	
* Months Supply	3.3	2.5		2.0		3.0	2.4		1.8		
CONDO/TOWNHOMES:											
New Listings	191	256	34.0	220	16.4	169	232	37.3	200	16.0	
Sales	98	142	44.9	152	(6.6)	89	120	34.8	117	2.6	
Ave. Sale Price	\$343,873	\$377,140	9.7	\$366,100	3.0	\$336,147	\$367,371	9.3	\$341,427	7.6	
Median Sale Price	\$325,000	\$364,975	12.3	\$335,000	8.9	\$323,000	\$333,000	3.1	\$320,000	4.1	
Total Active	494	535	8.3	364	47.0	431	473	9.7	290	63.1	
* Months Supply	5.0	3.8		2.4		4.8	3.9		2.5		
CUMULATIVE YTD SUMMARY											
	Jan-Mar 2025			Jan-Mar 2024			Jan-Mar 2025		Jan-Mar 2024		
SINGLE FAMILY/PATIO HOMES:											
New Listings	4,077			3,433			3,562		2,969		
Sales	2,485			2,400			2,135		2,072		
Ave. Sales Price	\$553,228			\$520,774			\$548,281		\$509,794		
Volume	\$1,374,771,580			\$1,249,857,600			\$1,170,579,935		\$1,056,293,168		
CONDO/TOWNHOMES:											
New Listings	653			611			589		524		
Sales	327			392			283		297		
Ave. Sales Price	\$366,047			\$367,963			\$355,356		\$337,919		
Volume	\$119,697,369			\$144,241,496			\$100,565,748		\$100,361,943		

* Beginning 2025, calculating differences between Months Supply will not be done.

©Copyright 2025 REALTOR® Services Corp (RSC)
All rights reserved. Unauthorized reproduction is prohibited.

RSC authorizes RSC REALTOR® Subscribers to reproduce and display a single copy of this Listing and Sales Summary on his/her own real estate website and/or electronic or print communications. Any such display must include the following notice with the correct range of dates:

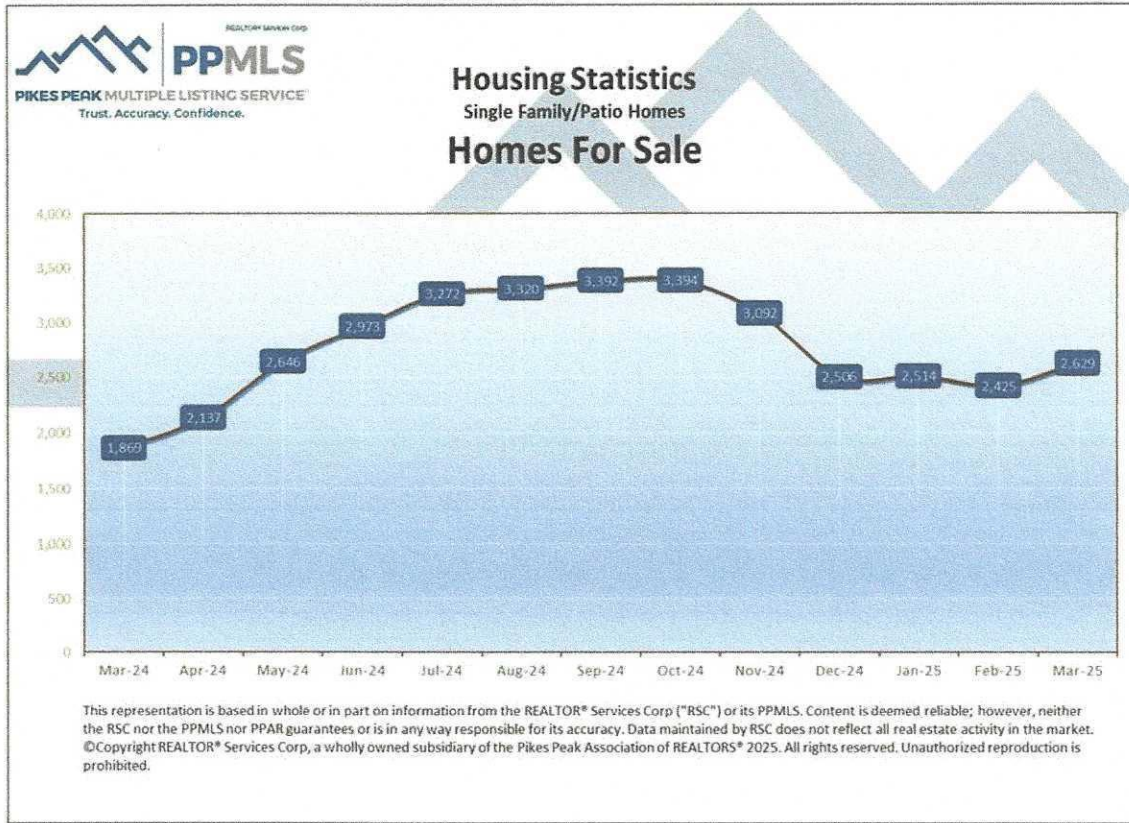
©Copyright 2025 REALTOR® Services Corp. All rights reserved. Unauthorized reproduction is prohibited. Based on information from the REALTOR® Services Corp ("RSC") for the period March 2024 through March 2025. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.

Monthly Sales Activity March 2025

2 pages

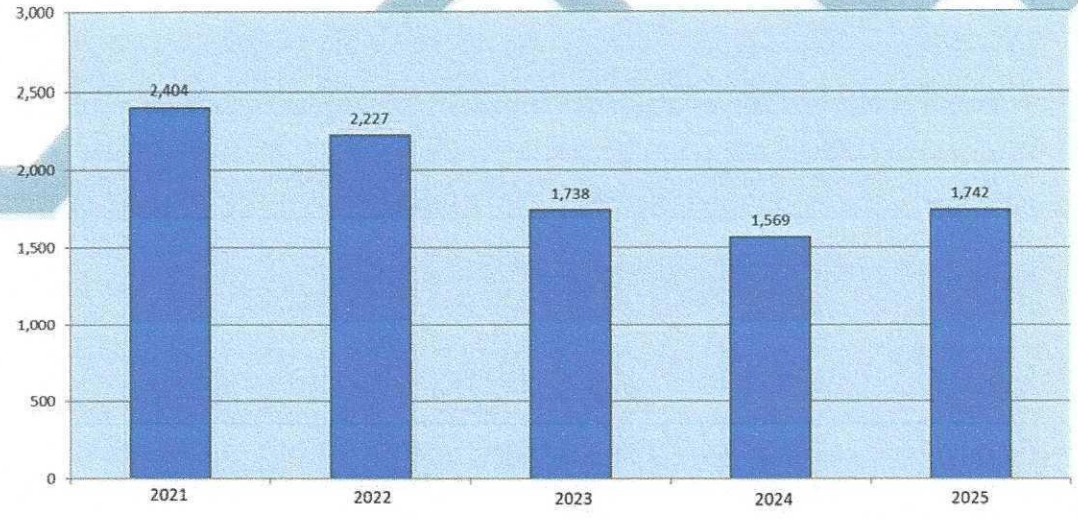
Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1059	84.9	595,739,129	89.8	495,000	562,548	498,435	99.1	62.0
El Paso County	863	69.2	477,471,774	72.0	495,000	553,269	499,000	99.4	58.0
Teller County	37	3.0	22,757,311	3.4	524,000	615,062	529,000	97.5	76.0
Arapahoe	6	0.5	3,962,000	0.6	487,500	660,333	492,450	99.4	102.0
Chaffee	3	0.2	1,203,000	0.2	233,000	401,000	228,012	101.0	210.0
Custer	2	0.2	1,744,000	0.3	872,000	872,000	872,000	100.0	179.0
Denver	2	0.2	1,153,000	0.2	576,500	576,500	581,500	99.1	180.0
Douglas	40	3.2	38,215,046	5.8	789,500	955,376	812,450	98.3	54.0
Elbert	13	1.0	10,551,500	1.6	775,000	811,653	775,000	99.3	44.0
Fremont	6	0.5	2,194,570	0.3	380,500	365,761	399,000	98.5	71.0
Jefferson	4	0.3	2,780,000	0.4	690,000	695,000	700,000	99.3	18.0
Kit Carson	1	0.1	40,000	0.0	40,000	40,000	79,000	50.6	11.0
Larimer	2	0.2	2,120,000	0.3	1,060,000	1,060,000	1,092,500	98.0	158.0
Las Animas	1	0.1	315,000	0.0	315,000	315,000	325,000	96.9	5.0
Lincoln	1	0.1	310,000	0.0	310,000	310,000	319,000	97.2	8.0
Mesa	1	0.1	285,000	0.0	285,000	285,000	285,000	100.0	1.0
Otero	4	0.3	501,650	0.1	135,825	125,412	133,500	97.8	439.0
Park	11	0.9	8,136,500	1.2	460,000	739,681	469,000	95.8	135.0
Pueblo	61	4.9	21,363,778	3.2	350,000	350,225	362,100	98.5	66.0
Rio Grande	1	0.1	635,000	0.1	635,000	635,000	700,000	90.7	129.0
CONDO/TOWNHOME	142	11.4	53,553,959	8.1	364,975	377,140	364,975	99.2	72.0
El Paso County	136	10.9	51,047,660	7.7	362,425	375,350	364,925	99.2	73.0
Teller County	1	0.1	535,900	0.1	535,900	535,900	529,000	101.3	69.0
Adams	1	0.1	402,999	0.1	402,999	402,999	399,999	100.8	70.0
Arapahoe	1	0.1	315,000	0.0	315,000	315,000	319,900	98.5	55.0
Denver	1	0.1	480,000	0.1	480,000	480,000	488,999	98.2	45.0
Fremont	1	0.1	190,900	0.0	190,900	190,900	189,900	100.5	43.0
Jefferson	1	0.1	581,500	0.1	581,500	581,500	574,000	101.3	89.0
INCOME	9	0.7	5,536,400	0.8	424,000	615,155	424,000	94.2	92.0
VACANT LAND	35	2.8	5,989,800	0.9	65,000	171,137	65,000	91.4	132.0
El Paso County	13	1.0	4,970,000	0.7	298,000	382,307	299,900	97.9	95.0
Teller County	9	0.7	377,500	0.1	40,000	41,944	43,000	87.9	157.0
Boulder	1	0.1	65,000	0.0	65,000	65,000	65,000	100.0	6.0
Douglas	1	0.1	60,000	0.0	60,000	60,000	62,500	96.0	297.0
Las Animas	1	0.1	94,000	0.0	94,000	94,000	115,000	81.7	38.0
Park	4	0.3	279,750	0.0	71,125	69,937	89,750	84.0	81.0
Pueblo	6	0.5	143,550	0.0	18,500	23,925	21,500	86.8	221.0
FARM AND RANCH	1	0.1	765,200	0.1	765,200	765,200	775,000	98.7	897.0
COMMERCIAL	2	0.2	1,475,000	0.2	737,500	737,500	842,500	89.5	110.0

March 2025 Charts



Housing Statistics
 Single Family/Patio Homes
Total Under Contract - March

(Total number of listings in PPMLS that are under contract/pending sale)



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2025. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics
 Single Family/Patio Homes
Average Days on Market

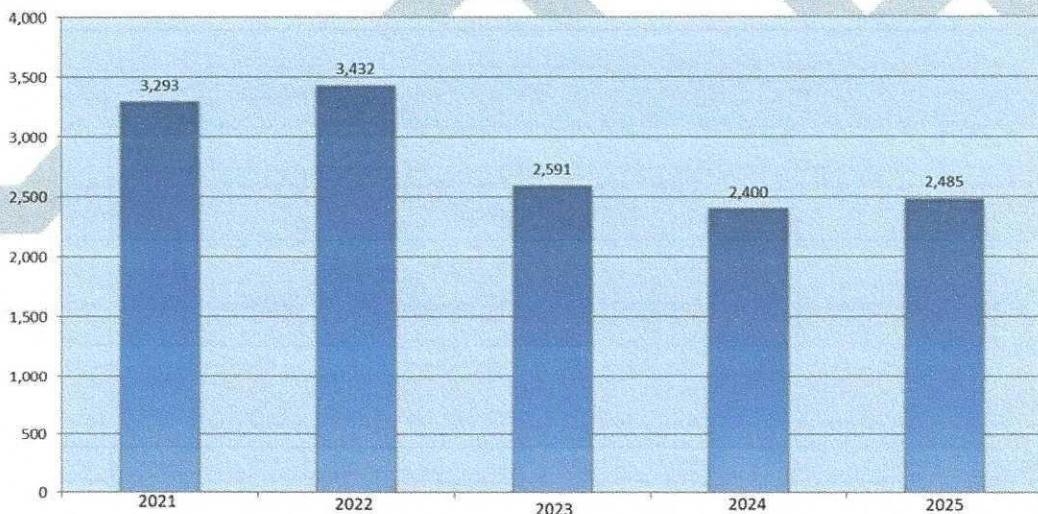


This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2025. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Total Sales YTD - March



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2025. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Average and Median Sales Prices



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2025. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Residential Home Sales



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2025. All rights reserved. Unauthorized reproduction is prohibited.

Active/Sold Listing Analysis

March 2025

Active Listings Analysis Current as of 4/1/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	31	221	445	369	427	161	149	48
Reductions	0	4	84	204	149	152	57	41	5
% With Reduction	0.00%	12.90%	31.20%	36.10%	31.90%	28.50%	28.50%	22.80%	10.40%
Avg Reduction %	0%	4.20%	2%	2.00%	2.80%	2.00%	1.80%	2.90%	5%
Teller County	1	19	32	28	38	45	16	23	5
Reductions	0	2	7	12	23	11	4	5	0
% With Reduction	0.00%	10.50%	18.70%	32.10%	36.80%	20%	18.70%	22%	0%
Avg Reduction %	0.00%	7.90%	10.20%	1.80%	2.20%	2%	2.10%	2%	0%
All Counties	44	125	351	589	477	551	216	213	65

Sold Listing Analysis - (March 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	19	173	250	179	150	52	32	5
Teller County	0	1	5	12	5	6	4	4	0
All Counties	11	45	209	281	199	184	71	50	9

Sold Listing Analysis - (February 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	19	137	178	117	93	36	25	3
Teller County	0	2	6	5	8	9	4	0	0
All Counties	8	31	163	205	134	111	46	28	4

Sold Listing Analysis - March 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	17	152	270	142	112	42	21	1
Teller County	1	3	10	7	5	13	2	2	1
All Counties	15	42	187	301	164	150	51	28	3

This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2025. All rights reserved. Unauthorized reproduction is prohibited.