



LISTING AND SALES SUMMARY
November 2024

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Oct 2024	Nov 2024	% +/-	Nov 2023	% +/-	Oct 2024	Nov 2024	% +/-	Nov 2023	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,408	893	(36.6)	895	(0.2)	1,213	768	(36.7)	761	0.9
Sales	998	894	(10.4)	715	25.0	890	780	(12.4)	647	20.6
Ave. Sales Price	\$557,741	\$553,014	(0.8)	\$554,784	(0.3)	\$549,566	\$540,872	(1.6)	\$549,333	(1.5)
Median Sales Price	\$475,000	\$485,000	2.1	\$466,535	4.0	\$460,000	\$470,000	2.2	\$460,000	2.2
Total Active	3,394	3,092	(8.9)	2,397	29.0	2,808	2,532	(9.8)	1,868	35.5
Months Supply	3.4	3.5	0.9	3.4	1.2	3.2	3.2	0.8	2.9	1.7
CONDO/TOWNHOMES:										
New Listings	198	134	(32.3)	148	(9.5)	175	122	(30.3)	137	(10.9)
Sales	159	110	(30.8)	108	1.9	140	90	(35.7)	98	(8.2)
Ave. Sale Price	\$353,312	\$342,556	(3.0)	\$375,948	(8.9)	\$339,880	\$318,175	(6.4)	\$364,212	(12.6)
Median Sale Price	\$335,000	\$344,500	2.8	\$335,800	2.6	\$325,000	\$315,250	(3.0)	\$333,500	(5.5)
Total Active	640	591	(7.7)	373	58.4	560	519	(7.3)	285	82.1
Months Supply	4.0	5.4	0.2	3.5	31.6	4.0	5.8	0.2	2.9	(10.1)
CUMULATIVE YTD SUMMARY										
	Jan-Nov 2024	Jan-Nov 2023	% +/-			Jan-Nov 2024	Jan-Nov 2023	% +/-		
SINGLE FAMILY/PATIO HOMES:										
New Listings	15,470	14,301	8.2			13,729	12,798	7.3		
Sales	10,626	10,967	(3.1)			9,408	9,874	(4.7)		
Ave. Sales Price	\$549,624	\$539,155	1.9			\$540,194	\$531,416	1.7		
Volume	\$5,840,304,624	\$5,912,912,885	(1.2)			\$5,082,145,152	\$5,247,201,584	(3.1)		
CONDO/TOWNHOMES:										
New Listings	2,543	2,202	15.5			2,260	1,873	20.7		
Sales	1,584	1,611	(1.7)			1,325	1,390	(4.7)		
Ave. Sales Price	\$369,732	\$368,841	0.2			\$352,675	\$351,399	0.4		
Volume	\$585,655,488	\$594,202,851	(1.4)			\$467,294,375	\$488,444,610	(4.3)		

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Monthly Sales Activity November 2024

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	894	82.8	494,394,696	90.0	485,000	553,014	489,000	98.8	54.0
El Paso County	733	67.9	418,885,405	76.2	490,258	571,467	495,000	98.9	51.0
Teller County	47	4.4	24,049,300	4.4	485,500	511,687	489,000	97.9	76.0
Adams	2	0.2	1,037,258	0.2	518,629	518,629	517,500	100.2	46.0
Arapahoe	2	0.2	1,035,000	0.2	517,500	517,500	522,500	99.0	61.0
Chaffee	3	0.3	1,403,000	0.3	233,000	467,666	240,000	96.0	169.0
Costilla	1	0.1	430,000	0.1	430,000	430,000	479,900	89.6	61.0
Crowley	1	0.1	130,000	0.0	130,000	130,000	145,000	89.7	160.0
Custer	1	0.1	220,000	0.0	220,000	220,000	235,000	93.6	28.0
Douglas	14	1.3	12,550,000	2.3	707,000	896,428	699,000	99.6	74.0
Elbert	4	0.4	1,494,000	0.3	274,500	373,500	290,000	96.0	197.0
Fremont	5	0.5	1,849,000	0.3	360,000	369,800	364,000	97.7	94.0
Jefferson	5	0.5	2,870,000	0.5	575,000	574,000	599,900	98.9	41.0
Otero	2	0.2	579,000	0.1	289,500	289,500	305,000	95.2	161.0
Park	7	0.6	3,257,500	0.6	315,000	465,357	350,000	89.6	69.0
Pueblo	66	6.1	23,960,233	4.4	365,500	363,033	366,250	99.0	54.0
Weld	1	0.1	645,000	0.1	645,000	645,000	645,000	100.0	0.0
CONDO/TOWNHOME	110	10.2	37,681,258	6.9	344,500	342,556	350,000	98.2	72.0
El Paso County	102	9.4	34,636,882	6.3	342,500	339,577	349,950	98.3	70.0
Teller County	1	0.1	475,000	0.1	475,000	475,000	475,000	100.0	65.0
Arapahoe	1	0.1	440,000	0.1	440,000	440,000	440,000	100.0	145.0
Denver	2	0.2	580,876	0.1	290,438	290,438	299,950	98.2	56.0
Douglas	2	0.2	991,500	0.2	495,750	495,750	537,000	90.2	200.0
Jefferson	1	0.1	344,000	0.1	344,000	344,000	344,000	100.0	34.0
Pueblo	1	0.1	213,000	0.0	213,000	213,000	213,000	100.0	89.0
INCOME	13	1.2	6,737,140	1.2	490,000	518,241	499,900	99.7	46.0
VACANT LAND	62	5.7	10,486,050	1.9	61,750	169,129	72,000	91.2	150.0
El Paso County	20	1.9	7,390,000	1.3	305,000	369,500	317,500	94.8	192.0
Teller County	17	1.6	1,125,500	0.2	53,000	66,205	60,000	88.3	87.0
Custer	3	0.3	314,500	0.1	54,500	104,833	59,000	90.3	181.0
Elbert	2	0.2	400,000	0.1	200,000	200,000	212,500	90.0	55.0
Fremont	1	0.1	23,900	0.0	23,900	23,900	23,900	100.0	65.0
Huerfano	2	0.2	43,000	0.0	21,500	21,500	23,450	91.1	59.0
Las Animas	1	0.1	26,000	0.0	26,000	26,000	29,500	88.1	45.0
Park	10	0.9	936,650	0.2	43,750	93,665	43,250	93.2	113.0
Pueblo	6	0.6	226,500	0.0	34,000	37,750	39,950	84.3	333.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0
COMMERCIAL	1	0.1	260,000	0.0	260,000	260,000	299,999	86.7	300.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1080	100.0	549,559,144	100.0	456,750	508,851	460,000	98.3	62

Monthly Listing Activity November 2024

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,092	60.7	1,992,237,694	0	517,475	644,320	893	475,000	549,564	212	568	165	83
El Paso County	2,178	42.8	1,425,144,403	0.0	525,000	654,336	680	489,900	567,700	167	466	92	58
Teller County	248	4.9	168,421,771	0.0	564,950	679,120	47	450,000	542,138	14	25	25	9
Adams	8	0.2	15,868,000	0.0	562,000	1,983,500	3	550,000	616,333	0	0	2	0
Alamosa	1	0.0	617,250	0.0	617,250	617,250	0	0	0	0	0	0	0
Arapahoe	11	0.2	6,211,800	0.0	500,000	564,709	3	500,000	506,666	0	1	0	1
Bent	1	0.0	90,000	0.0	90,000	90,000	0	0	0	0	0	0	0
Broomfield	1	0.0	850,000	0.0	850,000	850,000	0	0	0	0	0	0	0
Chaffee	6	0.1	2,379,012	0.0	304,006	396,502	1	238,000	238,000	0	0	0	0
Cheyenne	2	0.0	427,750	0.0	213,875	213,875	0	0	0	0	0	0	0
Clear Creek	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Costilla	3	0.1	1,430,000	0.0	455,000	476,666	1	375,000	375,000	0	0	0	0
Crowley	2	0.0	300,000	0.0	150,000	150,000	0	0	0	0	1	0	0
Custer	20	0.4	12,700,800	0.0	544,000	635,040	1	689,000	689,000	2	0	2	0
Denver	6	0.1	3,546,999	0.0	581,500	591,166	1	500,000	500,000	1	1	0	1
Douglas	88	1.7	99,101,625	0.0	796,500	1,126,154	28	703,000	849,401	3	17	9	2
Elbert	25	0.5	24,426,600	0.0	799,900	977,064	4	524,950	569,975	1	2	2	1
Fremont	76	1.5	38,434,272	0.0	425,000	505,714	25	409,000	410,391	2	13	7	3
Huerfano	7	0.1	5,952,800	0.0	360,000	850,400	0	0	0	0	0	0	0
Jefferson	8	0.2	6,247,890	0.0	752,495	780,986	4	569,000	597,000	1	3	1	0
Larimer	1	0.0	1,650,000	0.0	1,650,000	1,650,000	0	0	0	0	0	0	0
Las Animas	4	0.1	3,258,000	0.0	696,500	814,500	1	595,000	595,000	0	0	0	0
Lincoln	2	0.0	549,900	0.0	274,950	274,950	1	174,900	174,900	0	0	0	0
Otero	12	0.2	2,935,150	0.0	174,950	244,595	3	169,900	210,800	0	2	1	0
Ouray	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Park	64	1.3	43,780,558	0.0	512,450	684,071	9	424,900	526,088	0	1	2	1
Pueblo	312	6.1	124,585,114	0.0	385,000	399,311	81	375,000	360,803	19	34	21	7
Rio Grande	1	0.0	700,000	0.0	700,000	700,000	0	0	0	0	0	0	0
Saguache	0	0.0	0	0.0	0	0	0	0	0	1	0	0	0
Weld	5	0.1	2,628,000	0.0	518,000	525,600	0	0	0	1	1	0	0
CONDO/TOWNHOME	591	11.6	209,295,365	0	339,000	354,137	134	326,500	343,019	39	92	20	22
El Paso County	537	10.5	187,985,765	0.0	335,000	350,066	125	328,000	341,782	37	85	16	20
Teller County	16	0.3	5,830,800	0.0	357,450	364,425	3	375,000	409,666	0	2	2	0
Adams	2	0.0	529,000	0.0	264,500	264,500	0	0	0	1	0	0	0
Arapahoe	10	0.2	3,656,900	0.0	347,000	365,690	2	252,450	252,450	0	0	0	0
Chaffee	1	0.0	630,000	0.0	630,000	630,000	0	0	0	0	0	0	0
Denver	4	0.1	1,771,900	0.0	424,950	442,975	4	383,500	376,975	0	1	0	2
Douglas	8	0.2	4,226,900	0.0	552,500	528,362	0	0	0	1	1	2	0

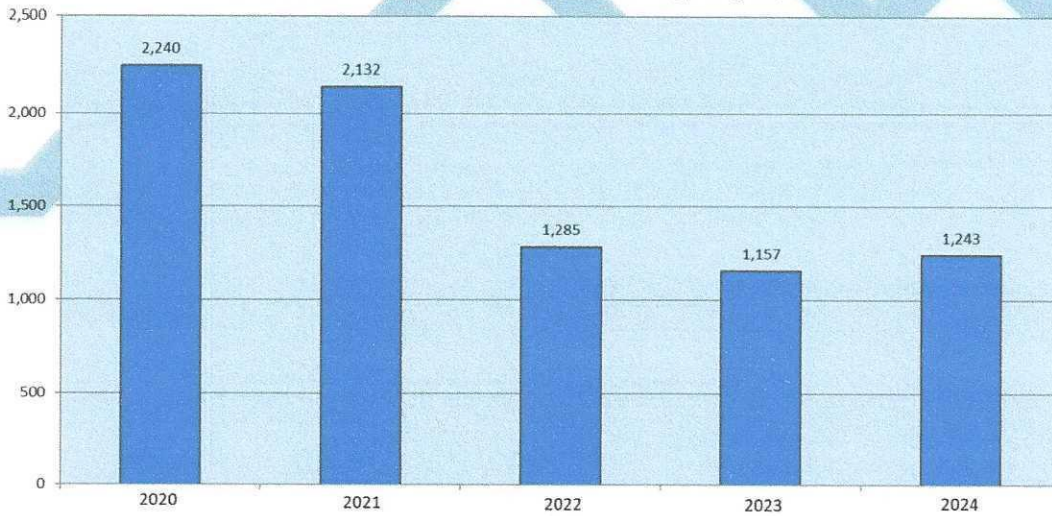
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Fremont	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Grand	1	0.0	829,900	0.0	829,900	829,900	0	0	0	0	0	0	0
Jefferson	3	0.1	1,324,000	0.0	425,000	441,333	0	0	0	0	1	0	0
Pueblo	9	0.2	2,510,200	0.0	220,000	278,911	0	0	0	0	1	0	0
INCOME	125	2.5	91,666,139	0	585,000	733,329	32	532,500	618,487	6	17	4	4
VACANT LAND	923	18.1	278,210,465	0	125,000	301,419	85	155,000	287,099	17	38	55	0
El Paso County	365	7.2	166,353,334	0.0	229,900	455,762	45	230,000	425,008	9	16	18	0
Teller County	217	4.3	41,507,225	0.0	49,900	191,277	12	38,500	44,275	3	4	14	0
Adams	2	0.0	528,000	0.0	264,000	264,000	0	0	0	0	0	0	0
Alamosa	2	0.0	115,000	0.0	57,500	57,500	0	0	0	0	0	0	0
Chaffee	2	0.0	808,000	0.0	404,000	404,000	0	0	0	0	0	0	0
Clear Creek	4	0.1	387,700	0.0	52,900	96,925	0	0	0	0	0	1	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Costilla	7	0.1	183,650	0.0	13,000	26,235	1	4,990	4,990	0	0	0	0
Crowley	3	0.1	273,900	0.0	99,000	91,300	0	0	0	0	0	0	0
Custer	29	0.6	5,455,700	0.0	175,000	188,127	1	389,000	389,000	0	0	3	0
Douglas	33	0.6	10,891,800	0.0	135,000	330,054	6	391,500	452,833	0	1	0	0
Elbert	23	0.5	9,055,315	0.0	180,000	393,709	2	212,500	212,500	0	0	1	0
Fremont	26	0.5	5,526,599	0.0	142,500	212,561	3	134,900	167,966	1	2	1	0
Grand	1	0.0	200,000	0.0	200,000	200,000	0	0	0	0	0	0	0
Huerfano	14	0.3	1,883,300	0.0	55,000	134,521	1	55,000	55,000	0	1	1	0
Jefferson	3	0.1	698,900	0.0	129,900	232,966	0	0	0	0	0	0	0
Lake	1	0.0	65,000	0.0	65,000	65,000	0	0	0	0	0	0	0
Larimer	1	0.0	229,500	0.0	229,500	229,500	0	0	0	0	0	0	0
Las Animas	1	0.0	80,000	0.0	80,000	80,000	0	0	0	0	1	0	0
Lincoln	7	0.1	2,259,000	0.0	280,000	322,714	0	0	0	1	1	0	0
Otero	1	0.0	554,900	0.0	554,900	554,900	0	0	0	0	0	0	0
Park	81	1.6	19,560,925	0.0	55,000	241,492	8	44,500	59,425	1	7	8	0
Pueblo	97	1.9	11,301,520	0.0	37,999	116,510	6	25,000	29,416	2	5	8	0
Saguache	2	0.0	216,197	0.0	108,098	108,098	0	0	0	0	0	0	0
FARM AND RANCH	13	0.3	32,820,425	0	899,900	2,524,648	2	411,800	411,800	0	0	0	0
COMMERCIAL	132	2.6	126,801,061	0	650,000	960,614	12	534,500	779,145	2	3	6	1
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	216	4.2	467,817	0	2,147	2,165	117	2,000	2,078	2	0	3	16
El Paso County	206	4.0	443,827	0.0	2,122	2,154	107	2,075	2,097	2	0	2	12
Teller County	5	0.1	9,550	0.0	1,800	1,910	7	1,500	1,735	0	0	1	4
Douglas	2	0.0	6,500	0.0	3,250	3,250	0	0	0	0	0	0	0
Fremont	2	0.0	5,590	0.0	2,795	2,795	1	2,995	2,995	0	0	0	0
Pueblo	1	0.0	2,350	0.0	2,350	2,350	2	1,822	1,822	0	0	0	0
Total	5,092	100.0	2,731,498,966	100	435,000	536,429	1,275	429,000	463,793	278	718	253	126

November 2024



Housing Statistics
 Single Family/Patio Homes

Total Under Contract - November
 (Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics
 Single Family/Patio Homes

Average Days on Market

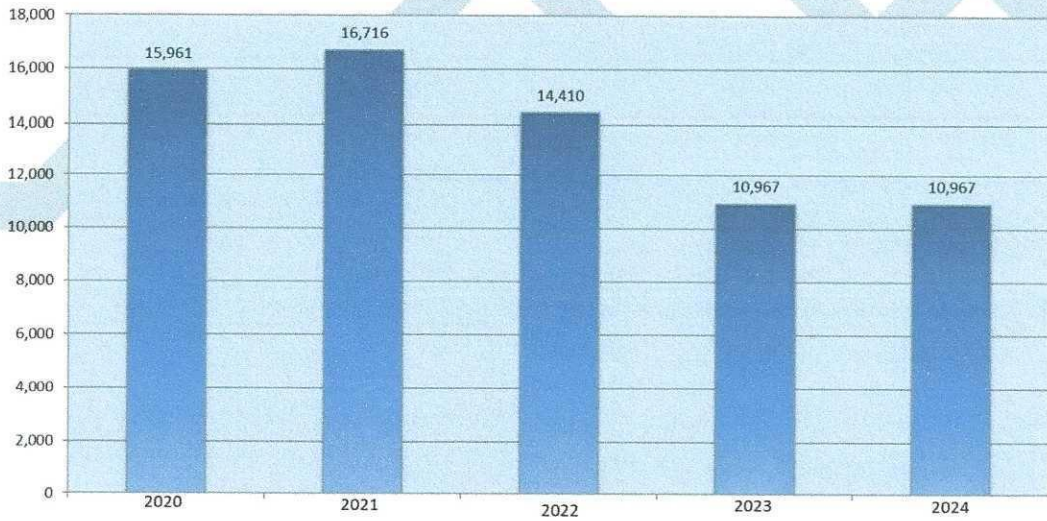


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - November

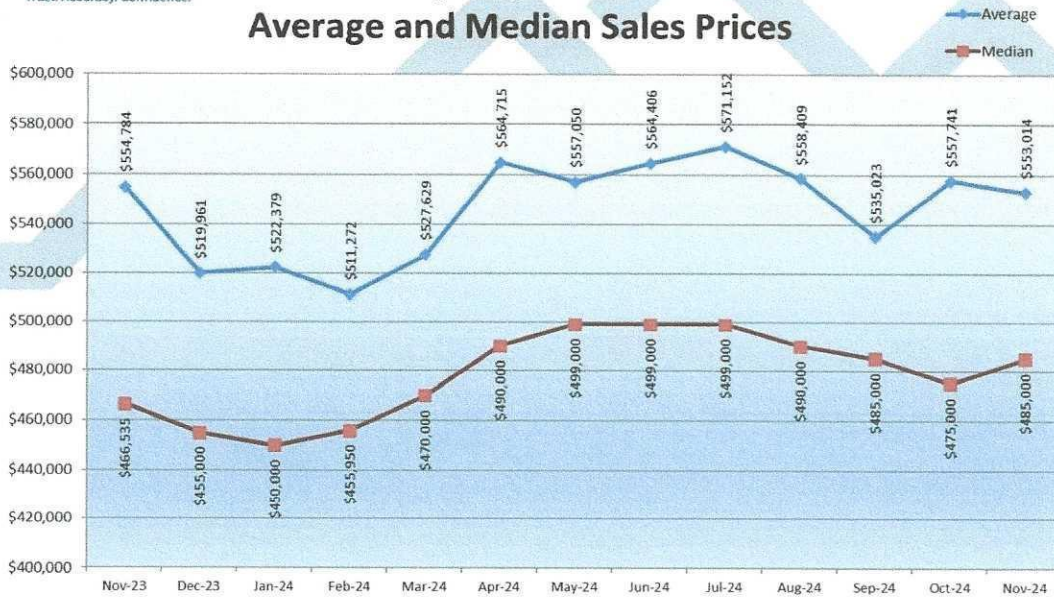


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Housing Statistics

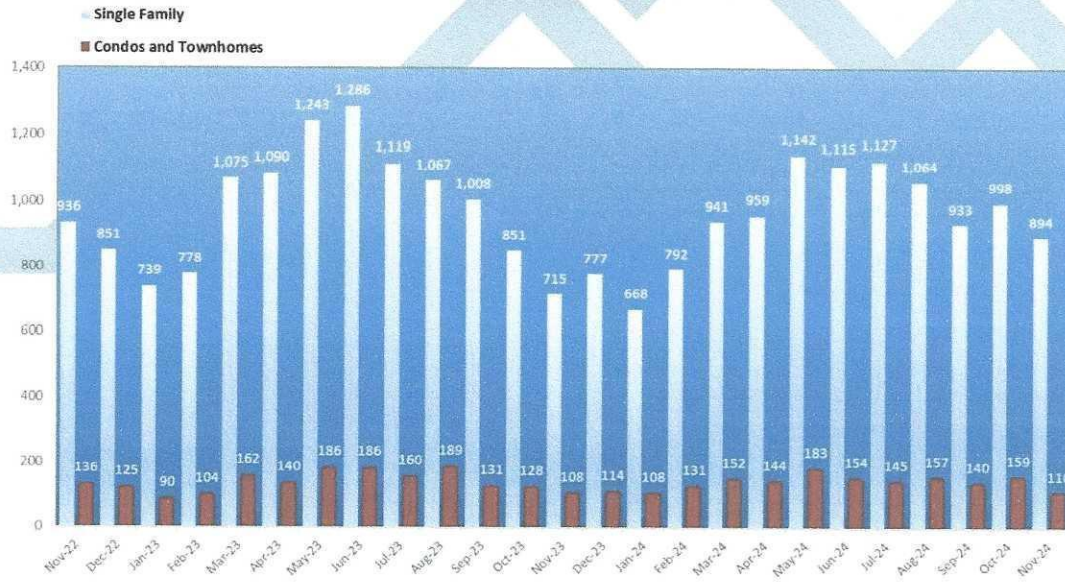
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis November 2024

Active Listings Analysis Current as of 12/2/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	48	350	565	423	426	150	159	56
Reductions	1	22	147	220	130	118	36	31	5
% With Reduction	20.00%	37.50%	35.70%	32.00%	26.40%	24.10%	22.60%	16.30%	8.90%
Avg Reduction %	13%	5.00%	3%	2.20%	2.70%	1.90%	2.40%	2.50%	4%
Teller County	6	16	41	41	34	57	22	23	8
Reductions	2	2	10	18	17	12	2	0	0
% With Reduction	16.60%	12.50%	19.50%	36.50%	47.00%	19%	9.00%	0%	0%
Avg Reduction %	4.60%	10.30%	2.70%	2.70%	2.30%	2%	4.20%	0%	0%
All Counties	58	154	511	732	535	583	218	224	81

Sold Listing Analysis - (November 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	22	136	215	134	134	41	42	4
Teller County	4	5	6	10	9	8	4	1	0
All Counties	25	47	160	250	158	152	50	47	5

Sold Listing Analysis - (October 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	20	166	265	134	127	50	41	6
Teller County	0	3	9	10	13	10	8	1	0
All Counties	17	42	203	296	162	155	67	49	7

Sold Listing Analysis - November 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	30	112	179	119	67	35	28	2
Teller County	3	7	7	6	4	9	2	1	0
All Counties	15	53	142	200	134	87	42	35	6

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