



LISTING AND SALES SUMMARY
October 2024

MONTHLY SUMMARY	All Homes					Existing Homes				
	Sep 2024	Oct 2024	% +/-	Oct 2023	% +/-	Sep 2024	Oct 2024	% +/-	Oct 2023	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,331	1,408	5.8	1,185	18.8	1,213	1,213	0.0	995	21.9
Sales	933	998	7.0	851	17.3	832	890	7.0	742	19.9
Ave. Sales Price	\$535,023	\$557,741	4.2	\$556,964	0.1	\$527,221	\$549,566	4.2	\$548,851	0.1
Median Sales Price	\$485,000	\$475,000	(2.1)	\$485,000	(2.1)	\$470,000	\$460,000	(2.1)	\$476,850	(3.5)
Total Active	3,392	3,394	0.1	2,505	35.5	2,834	2,808	(0.9)	2,004	40.1
Months Supply	3.6	3.4	0.0	2.9	2.1	3.4	3.2	(0.1)	2.7	2.0
CONDO/TOWNHOMES:										
New Listings	250	198	(20.8)	185	7.0	238	175	(26.5)	152	15.1
Sales	140	159	13.6	128	24.2	113	140	23.9	97	44.3
Ave. Sale Price	\$385,706	\$353,312	(8.4)	\$373,190	(5.3)	\$369,080	\$339,880	(7.9)	\$340,653	(0.2)
Median Sale Price	\$370,000	\$335,000	(9.5)	\$350,000	(4.3)	\$340,000	\$325,000	(4.4)	\$326,000	(0.3)
Total Active	627	640	2.1	378	69.3	554	560	1.1	280	100.0
Months Supply	4.5	4.0	0.2	3.0	2.9	4.9	4.0	0.0	2.9	2.3
CUMULATIVE YTD SUMMARY										
	Jan-Oct 2024	Jan-Oct 2023	% +/-			Jan-Oct 2024	Jan-Oct 2023	% +/-		
SINGLE FAMILY/PATIO HOMES:										
New Listings	14,577	13,406	8.7			12,959	12,037	7.7		
Sales	9,732	10,252	(5.1)			8,628	9,227	(6.5)		
Ave. Sales Price	\$549,313	\$538,064	2.1			\$540,132	\$530,158	1.9		
Volume	\$5,345,914,116	\$5,516,232,128	(3.1)			\$4,660,258,896	\$4,891,767,866	(4.7)		
CONDO/TOWNHOMES:										
New Listings	2,410	2,056	17.2			2,139	1,738	23.1		
Sales	1,474	1,503	(1.9)			1,235	1,292	(4.4)		
Ave. Sales Price	\$371,760	\$368,330	0.9			\$355,190	\$350,427	1.4		
Volume	\$547,974,240	\$553,599,990	(1.0)			\$438,659,650	\$452,751,684	(3.1)		

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Monthly Sales Activity October 2024

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	998	80.9	556,626,106	86.5	475,000	557,741	475,000	40178.9	44.0
El Paso County	813	65.9	459,411,826	71.4	475,300	565,082	479,900	49299.4	40.0
Teller County	54	4.4	30,550,700	4.7	532,250	565,753	530,000	98.0	66.0
Arapahoe	4	0.3	2,997,000	0.5	714,500	749,250	735,000	98.0	17.0
Costilla	2	0.2	1,065,000	0.2	532,500	532,500	539,499	99.3	152.0
Custer	1	0.1	585,000	0.1	585,000	585,000	599,000	97.7	137.0
Denver	2	0.2	820,000	0.1	410,000	410,000	399,500	102.8	9.0
Douglas	19	1.5	16,293,821	2.5	865,000	857,569	875,000	97.4	48.0
Elbert	7	0.6	4,057,000	0.6	655,000	579,571	649,000	99.3	68.0
Fremont	17	1.4	7,073,800	1.1	450,000	416,105	450,000	97.4	58.0
Jefferson	5	0.4	3,873,500	0.6	790,000	774,700	800,000	98.8	26.0
Lincoln	1	0.1	529,000	0.1	529,000	529,000	530,000	99.8	66.0
Park	9	0.7	8,007,700	1.2	675,000	889,744	675,000	96.4	47.0
Pueblo	64	5.2	21,361,759	3.3	347,500	333,777	347,450	97.8	64.0
CONDO/TOWNHOME	159	12.9	56,176,612	8.7	335,000	353,312	335,000	99.0	58.0
El Paso County	142	11.5	49,606,363	7.7	331,500	349,340	335,000	98.9	57.0
Teller County	5	0.4	2,001,200	0.3	435,000	400,240	439,900	97.1	89.0
Adams	1	0.1	319,000	0.0	319,000	319,000	319,000	100.0	64.0
Arapahoe	1	0.1	295,000	0.0	295,000	295,000	295,000	100.0	48.0
Denver	2	0.2	887,149	0.1	443,574	443,574	419,500	108.3	45.0
Douglas	2	0.2	939,900	0.1	469,950	469,950	469,950	100.0	126.0
Jefferson	1	0.1	434,000	0.1	434,000	434,000	430,000	100.9	13.0
Pueblo	4	0.3	909,000	0.1	222,500	227,250	227,450	96.4	64.0
Summit	1	0.1	785,000	0.1	785,000	785,000	749,000	104.8	1.0
INCOME	9	0.7	4,419,196	0.7	375,000	491,021	375,000	97.0	80.0
VACANT LAND	64	5.2	24,465,899	3.8	71,950	382,279	77,450	93.3	109.0
El Paso County	24	1.9	6,694,999	1.0	182,500	278,958	200,000	90.6	174.0
Teller County	18	1.5	1,995,400	0.3	50,000	110,855	50,000	95.6	46.0
Chaffee	1	0.1	375,000	0.1	375,000	375,000	399,000	94.0	339.0
Delta	1	0.1	270,000	0.0	270,000	270,000	289,000	93.4	133.0
Douglas	1	0.1	650,000	0.1	650,000	650,000	650,000	100.0	4.0
Fremont	3	0.2	170,000	0.0	55,000	56,666	69,900	89.5	120.0
Lake	1	0.1	20,000	0.0	20,000	20,000	20,000	100.0	202.0
Mesa	1	0.1	113,000	0.0	113,000	113,000	89,000	127.0	8.0
Park	11	0.9	4,164,000	0.6	27,000	378,545	29,000	90.3	73.0
Pueblo	3	0.2	10,013,500	1.6	10,000	3,337,833	10,000	100.0	40.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0
COMMERCIAL	3	0.2	1,885,000	0.3	675,000	628,333	699,998	90.5	124.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
Total	1233	100.0	643,572,813	100.0	445,000	521,956	449,900	32539.6	50

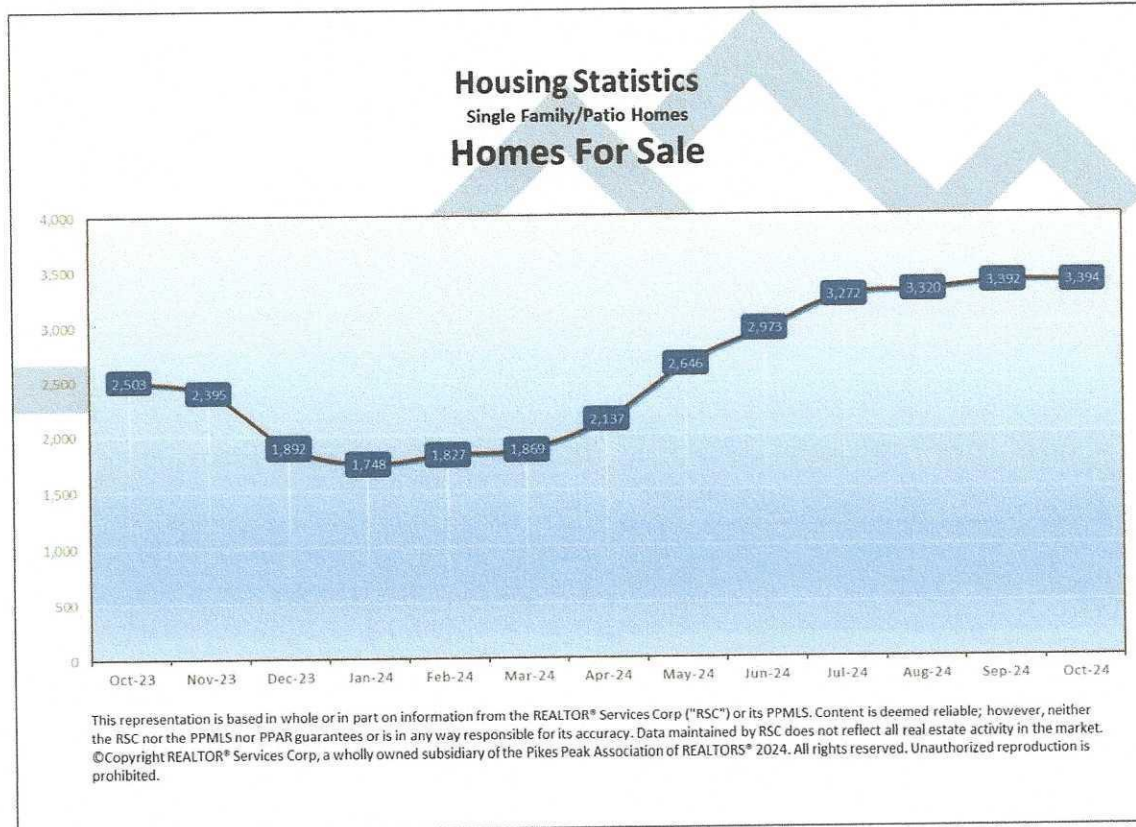
Monthly Listing Activity October 2024

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,394	61.4	2,237,438,507	0	528,999	659,233	1,408	485,000	578,507	269	713	189	93
El Paso County	2,397	43.3	1,591,902,245	0.0	539,000	664,122	1,089	489,900	584,832	203	590	104	59
Teller County	287	5.2	196,095,612	0.0	559,000	683,259	81	525,000	608,725	20	31	25	13
Adams	8	0.1	16,343,900	0.0	674,500	2,042,987	2	750,000	750,000	0	0	1	1
Alamosa	1	0.0	617,250	0.0	617,250	617,250	0	0	0	0	0	0	0
Arapahoe	11	0.2	6,966,800	0.0	486,900	633,345	6	607,450	735,300	0	2	0	2
Archuleta	1	0.0	358,900	0.0	358,900	358,900	0	0	0	0	0	0	0
Bent	1	0.0	90,000	0.0	90,000	90,000	0	0	0	1	0	0	0
Boulder	1	0.0	2,195,000	0.0	2,195,000	2,195,000	0	0	0	0	0	1	0
Broomfield	1	0.0	865,000	0.0	865,000	865,000	0	0	0	0	0	0	0
Chaffee	7	0.1	4,679,000	0.0	380,000	668,428	1	228,000	228,000	0	0	1	0
Cheyenne	2	0.0	427,750	0.0	213,875	213,875	1	152,750	152,750	0	0	0	0
Clear Creek	1	0.0	600,000	0.0	600,000	600,000	0	0	0	0	0	0	0
Conejos	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Costilla	2	0.0	1,055,000	0.0	527,500	527,500	0	0	0	0	0	0	0
Crowley	4	0.1	805,000	0.0	197,500	201,250	1	90,000	90,000	0	0	0	0
Custer	18	0.3	11,808,900	0.0	574,000	656,050	3	369,000	432,666	0	1	2	0
Denver	7	0.1	4,412,000	0.0	610,000	630,285	4	605,000	718,500	0	1	1	2
Douglas	101	1.8	120,538,706	0.0	819,999	1,193,452	31	725,000	972,222	6	14	14	5
Elbert	26	0.5	28,920,700	0.0	875,000	1,112,334	8	697,500	1,041,850	3	3	5	3
Fremont	88	1.6	44,434,098	0.0	429,500	504,932	29	380,000	441,858	7	8	7	3
Huerfano	7	0.1	5,952,800	0.0	360,000	850,400	0	0	0	0	0	0	1
Jefferson	11	0.2	9,479,900	0.0	777,000	861,809	4	873,750	895,625	1	5	0	0
Larimer	1	0.0	1,650,000	0.0	1,650,000	1,650,000	0	0	0	0	0	0	0
Las Animas	3	0.1	2,663,000	0.0	798,000	887,666	0	0	0	0	0	0	0
Lincoln	1	0.0	375,000	0.0	375,000	375,000	0	0	0	0	1	0	0
Otero	13	0.2	3,459,250	0.0	199,950	266,096	2	159,750	159,750	3	1	1	1
Ouray	1	0.0	1,475,000	0.0	1,475,000	1,475,000	0	0	0	0	0	0	0
Park	62	1.1	43,741,758	0.0	570,000	705,512	14	512,000	714,214	3	8	4	0
Pueblo	326	5.9	132,735,938	0.0	389,900	407,165	125	370,000	388,168	22	44	22	3
Rio Grande	1	0.0	700,000	0.0	700,000	700,000	1	700,000	700,000	0	0	0	0
Saguache	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Weld	4	0.1	2,090,000	0.0	512,500	522,500	6	570,000	564,166	0	3	0	0
CONDO/TOWNHOME	640	11.6	230,678,518	0	339,947	360,435	198	348,500	363,760	44	90	29	16
El Paso County	572	10.3	203,103,068	0.0	338,500	355,075	185	348,000	361,796	39	81	24	14
Teller County	21	0.4	7,799,200	0.0	359,000	371,390	3	469,000	428,166	0	3	1	1
Adams	2	0.0	564,000	0.0	282,000	282,000	0	0	0	0	0	0	0
Arapahoe	10	0.2	3,738,500	0.0	347,500	373,850	4	363,499	354,249	2	2	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
RENTALS	249	4.5	543,042	0	2,100	2,180	174	2,100	2,174	6	0	20	19
El Paso County	236	4.3	512,653	0.0	2,100	2,172	159	2,100	2,179	6	0	15	15
Teller County	7	0.1	15,800	0.0	1,950	2,257	11	1,700	2,031	0	0	1	4
Douglas	2	0.0	6,500	0.0	3,250	3,250	2	3,250	3,250	0	0	0	0
Fremont	1	0.0	2,595	0.0	2,595	2,595	0	0	0	0	0	0	0
Pueblo	3	0.1	5,494	0.0	1,995	1,831	2	1,547	1,547	0	0	4	0
Total	5,531	100.0	3,009,656,792	100	440,941	544,143	1,968	439,700	490,007	346	858	330	139

October 2024

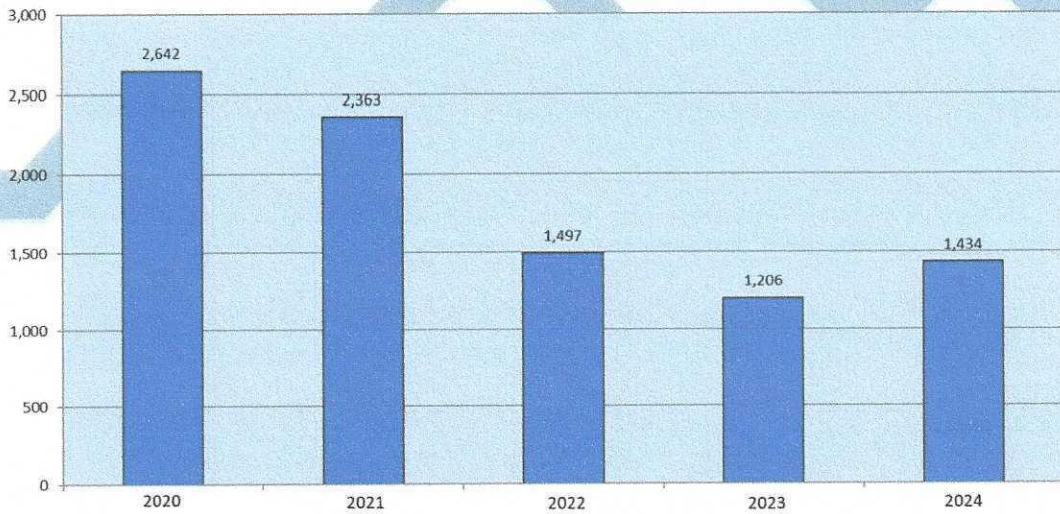


Housing Statistics

Single Family/Patio Homes

Total Under Contract - October

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

Single Family/Patio Homes

Average Days on Market

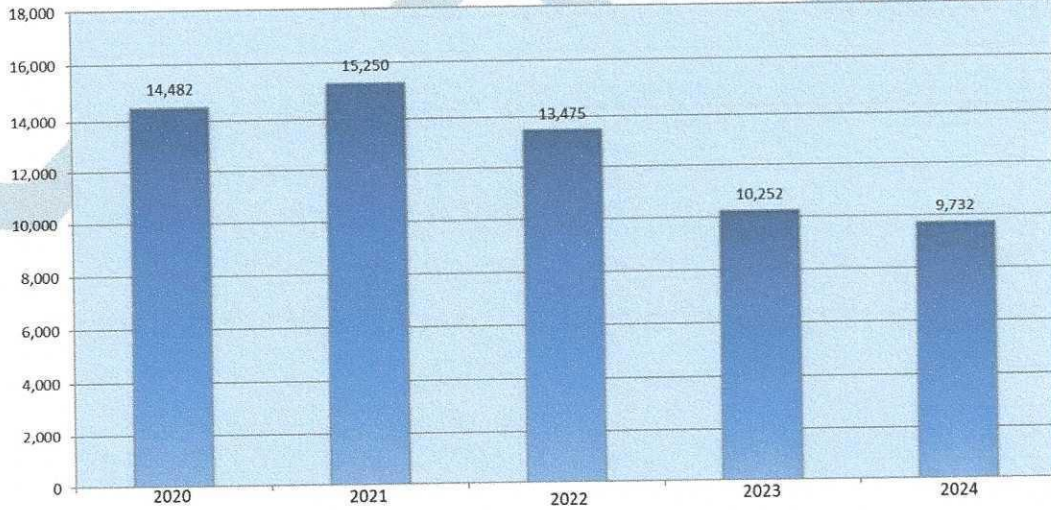


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - October

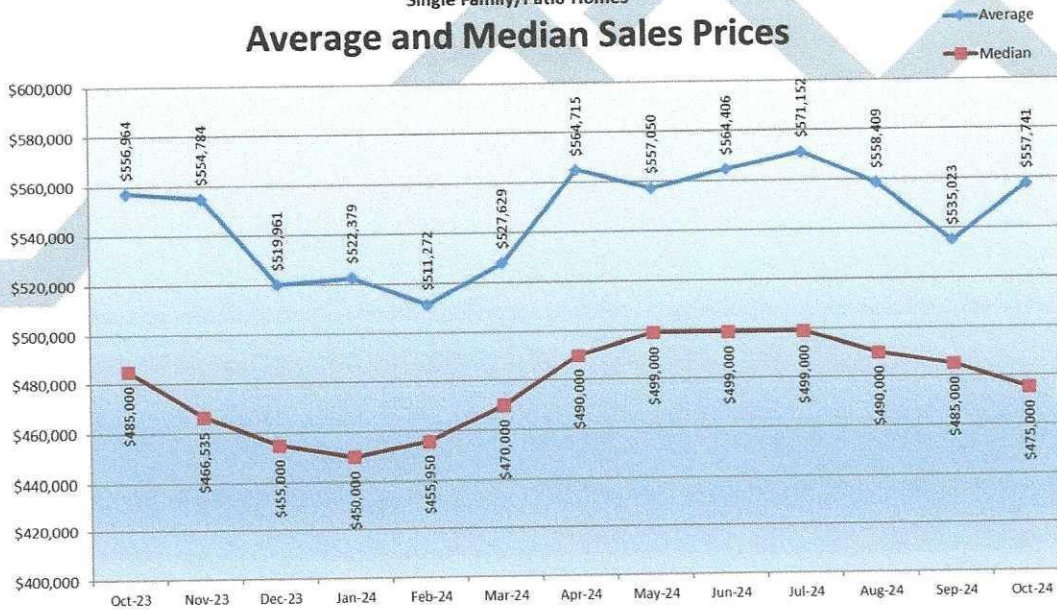


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Housing Statistics

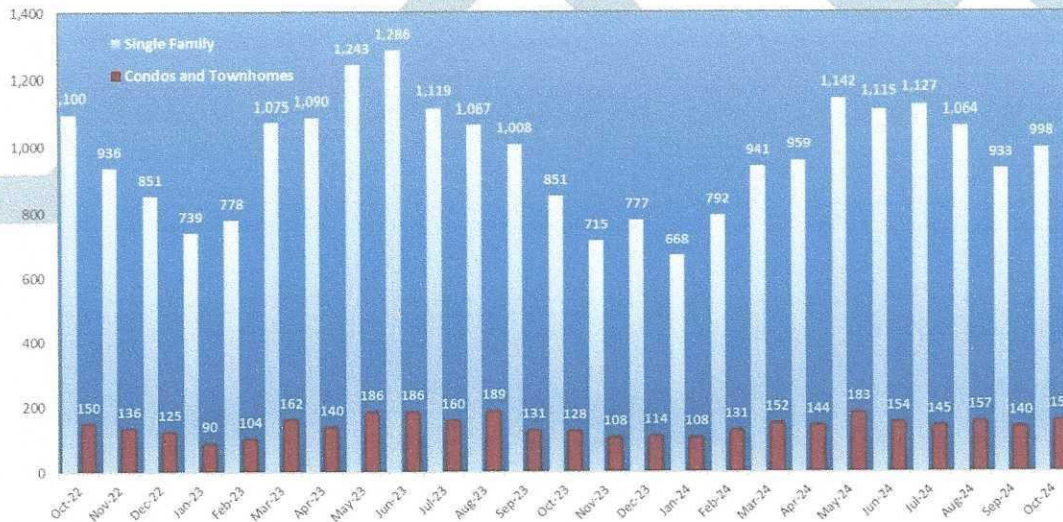
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis October 2024

Active Listings Analysis Current as of 11/1/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	49	366	593	468	485	189	188	58
Reductions	0	19	181	307	205	230	65	45	8
% With Reduction	0.00%	30.60%	39.30%	39.90%	34.10%	39.50%	30.60%	21.20%	12.00%
Avg Reduction %	0%	3.10%	3%	2.30%	2.20%	2.20%	3.40%	3.40%	6%
Teller County	7	11	48	50	42	68	25	26	10
Reductions	3	3	15	16	18	25	4	3	1
% With Reduction	42.80%	27.20%	22.90%	32.00%	33.30%	32%	12.00%	12%	10%
Avg Reduction %	8.20%	4.40%	6.00%	2.80%	2.90%	3%	4.00%	20%	0%
All Counties	54	167	536	769	587	657	264	271	92

Sold Listing Analysis - (October 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	20	166	265	134	127	50	41	6
Teller County	0	3	9	10	13	10	8	1	0
All Counties	17	42	203	296	162	155	67	49	7

Sold Listing Analysis - (September 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	17	149	230	143	123	38	32	1
Teller County	4	5	9	7	13	15	5	1	0
All Counties	18	45	184	256	178	158	51	42	1

Sold Listing Analysis - October 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	14	137	220	125	92	52	35	3
Teller County	4	3	5	11	6	8	3	3	0
All Counties	17	35	167	252	149	115	65	47	4

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